



EDITORIAL

Embarking on the Bachelor in International Management at ESC Clermont Business School means choosing a business and management degree with a strong international dimension.

It also means choosing a programme leading to a degree recognised at national and international level for its academic excellence, quality of teaching and the professional insertion of its graduates. The Bachelor in International Management has Bac+3 / Licence accreditation by the French Ministry of Higher Education, Research and Innovation including international accreditations, AACSB and the EFMD international accreditations which positions the course as one of the best management courses at Bachelor level in the world.

Our School is proud of its resolutely human scale thanks to the proximity of its highly committed teaching staff and teams, and its innovative and above all hands-on teaching methods. Over the course of three years, you will discover the management sciences and gradually craft a course in line with your personality and career plans. Our aim is to constantly support you in your choices, thanks to a flexible course content with customizable options in which you take an active part in the direction of your studies and support through coaching provided by our trained teams.

In the third year, you have the option to carry out the entire year at a partner university and obtain a double degree, choose the International Business programme including a study semester abroad, or switch to a work-study format in a company in one of our key sectors. Each of these choices will open many doors for further study for a Master's degree or access to employment.

Lastly, by choosing this course, students can acquire up to 19 months of professional experience and have the opportunity to get involved in student associations to give them a taste of what it is like to be an entrepreneur or manager!

Join us and write the first pages of your new life. This course offers a wide range of opportunities. Over three years, it will give you all the keys you need to better know yourself and plan a future that makes sense enjoying what you do.

The future is yours.



Anne Pats
Director of Bachelor
Programmes

- Professor of Economics
- Head of the Passion Sport specialisation

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SCHOOL FOR LIFE SINCE 1919

Since its creation, our school has formed part of the network of Grandes Ecoles

- It is a member of the Conference of Grandes Ecoles, which includes 227 Grandes Ecoles (engineering, management, architecture, design, political science institutes, etc.), all accredited by the State and awarding Master's degrees. The French system of Grandes Ecoles is unique in the world.
- It has the highest recognition at the national level for its Bachelor's and Master's degrees, accredited by the Ministry of Higher Education, Research and Innovation (MESRI).
- It is recognised at the international level thanks to its three international accreditations, which validates the quality of teaching, research and the professionalization aspects of its programmes.
- Lastly, ESC Clermont BS is associated with the University of Clermont Auvergne (UCA) and shares with UCA the Clermont Research Management laboratory (CleRMA).

ACCREDITATIONS

















A DYNAMIC SCHOOL

NEW EXPERTISE

Over the last few years, ESC Clermont BS has successfully developed new sectors of expertise and new courses. Its three sector specialisations, Sport Business, Retail Management and Sustainable Mobility, correspond to real issues within the region, with an international focus and impact. At the same time, the School has created innovation specialisations in Business Intelligence, Supply Chain, Digital Marketing, Finance, HR and Sustainable Development.



INCREASING INTERNATIONAL VISIBILITY

Within a time frame of the space of 18 months, the School has obtained two international accreditations: EFMD Bachelor followed by AMBA. With the AACSB obtained in 2006, it holds three accreditations and is therefore in the top 1% of BS worldwide. This new positioning has enabled it to:

- increase the proportion of its international students from 20% to 30%
- recruit new top-level teaching and research staff in September 2021, 80% of whom are international of witch 80% are international
- sign new partnership agreements with prestigious universities in the United States and Australia, in particular.

NEW OFFERS

The development of work-study programmes, the creation of new Bachelor and Master level courses and specialised courses and the development of double degrees have enabled it to reach a critical size, while retaining its human scale.

Courses launched in 2020 and 2021: MSc Purchasing and Supply Chain Management, MSc Transforming Mobility (with Sigma), MSc Strategy & Design for the Future (with Strate Design School), Bachelor in Digital Communication and E-Business



TODAY, IT'S TIME TO MAKE SENSE

The countdown has begun. You have the next few years to find your path, develop your project, test your experience, know yourself and better understand the world of tomorrow.



meaning to each of your choices.

FINDING YOUR PATH MEANS THINKING ABOUT...

WHAT YOU LIKE DOING

This no doubt seems the easiest question to answer... In effect, by now you know what you like doing among everything you have already tried. But what about trying out new things to expand the scope of what is possible?

By multiplying your experiences, projects, major and minor subjects, meetings with professionals and experiences abroad, and by working with concrete tools, you will be better placed to make the right choices.

WHAT YOU ARE SUITED FOR

eing fulfilled in your work means finding the right balance between pleasure, usefulness and compatibility. One thing is for sure, we are not all suited to the same professions and we will not all flourish in the same activities. The aim is to discover your professional personality in order to make the right choices, give the very best of yourself, radiate positive energy, rally others around you and be fully committed.



WHAT THE WORLD NEEDS

The world is quickly evolving, things are increasingly uncertain and the collective challenges facing us are colossal. Anticipating the future and having an excellent grasp of global climate and geopolitical issues is now essential. As is coming up with new models, thinking outside the box to design new solutions for the future and being useful to the world of tomorrow.

OUR CUSTOMISABLE COURSE OPTION AND THE SUPPORT OF THE CAREERLAB WILL HELP YOU FIND YOUR PATH, YOUR MAKE SENSE...

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A PROGRAM OF YOUR CHOICE

TO FIT YOUR PROFESSIONAL ORIENTATION

BACHELOR 1



MANAGEMENT BASICS LANGUAGES MAKE SENSE WORKSHOP

CORE COURSE

Internship or Humanitarian/ CSR mission

INTERNSHIP

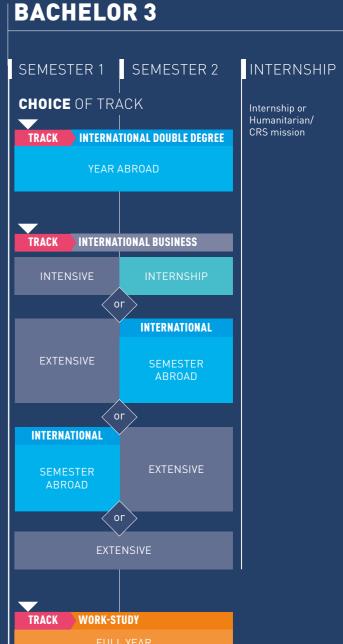
TUTORED MODULES

INTRODUCTORY WELCOME SEMINAR SOCIAL RESPONSIBILITY PROJECT BUSINESS GAMES

INTERNATIONAL SUMMER SCHOOL

STUDENT ASSOCIATIONS





COURSE DETAILS
see following pages

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COURSE

BACHELOR 1 AND 2, DISCOVERING AND MAKING YOUR FIRST CHOICES

project

BACHELOR 1

BASICS OF MANAGEMENT **ECONOMIC AND LEGAL ENVIRONMENT** • Business & digital law In France • Basic of management • Basics of law MARKETING / COMMUNICATION Digital culture & data Basic of marketing MANAGEMENT • Introduction to the role of manager ACCOUNTING costs and margins • DIGITAL CULTURE AND STATISTICS • Digital culture & office tools • • Data analysis tools LANGUAGES • FLE (French as a foreign language) • • MAKE SENSE WORKSHOPS • Self-awareness • Personal development • Methodology & INTERNATIONAL • 3 week intensive course • in a partner university (summer school) **TUTORED MODULES**

STUDENT ASSOCIATIONS

BACHELOR





WORKING IN PROJECT MODE

THE WELCOME

The Welcome is the first event of the year and is a seminar that straight away plunges students into the creation of a real event that they must design and run in less than a month: team work, self-reflection and awareness of your talents/ skills, agile working methods, etc.

IN THE 1ST YEAR

The CSR project (Corporate Social Responsibility) takes place over several months. It introduces students to CSR issues in companies and takes the form of tutored group work.

IN THE 2ND YEAR

The New Business Project enables students to acquire the methods for creating a business or activity by conducting research on a real-life scale.

STUDENT ASSOCIATIONS \rightarrow discover the associations page 23

During the first few weeks, discover the different associations that already exist or propose the creation of a new association corresponding to one of your hobbies or interests. After the traditional WEI (Week-End of Integration), your integration into student life takes place as follows

- → Forum of associations : discover and discuss with the associations
- → **Applications**: 15 days to apply and attend interviews
- → **Results**: the associations publish the lists of new members

IMPORTANT

You can join 2 associations

VERY IMPORTANT

The 1st and 2nd years of your Bachelor's degree are ideal for getting involved in associations.

OPEN UP **OPPORTUNITIES**

With the Career Lab, you will quickly be able to get to work on your career plans.

MARKETPLACES ACTEURS DU CO

- → The Make Sense workshops will enable you to acquire job search methods, valorise your studies and showcase your personality.
- → Career events: forums, jobdating and meetings with companies will enable you to discover jobs and industries.

• 1 ECTS credits • 2 ECTS credits • 3 ECTS credits • 4 ECTS credits • 5 ECTS credits • 6 ECTS credits

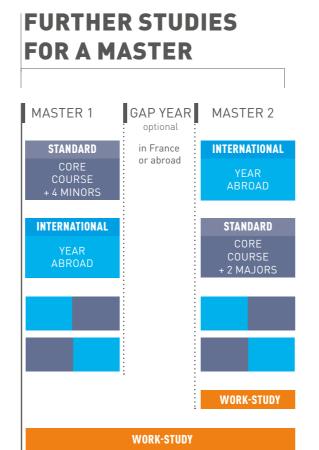
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COURSE

BACHELOR 3, A TAILORED COURSE TO PREPARE FOR THE FUTURE

A "springboard" year providing access to employment or to the Master Programme, enabling you to complete a three-year course including international or work-study experience and multiple specialisations.





ACCESS TO EMPLOYMENT

In all business sectors:

Customer Account Manager Business Developer Communication Assistant Retail Manager Marketing Assistant Import/Export Assistant Buyer







• 4 ECTS credits • 5 ECTS credits • 6 ECTS credits



HOME & HUB, ANINTERNATIONAL DNA



Studying abroad is a bonus on your CV and will offer you a range of experiences that will be useful throughout your life.

The Bachelor in International Management gives you several or a double degree.

Summary:



BACHELOR2 INTERNSHIP

BACHELOR3 SEMESTER, YEAR

From Bachelor 1, the focus is on language learning.

- Intensive English classes in small groups according to level.
- 100% English track or progressive track.
- FLE (French as a foreign language)

GOALS

- → help you master languages in an international and intercultural environment,
- → enable you to leave with the expected requirements, both to follow a curriculum in an English-speaking university and to have a good command of the language in the various host countries.

INTERNATIONAL AT HOME

As our campus is very international. Whatever track you choose, you will be immersed throughout your course in a cosmopolitan environment promoting the intercultural openness that is essential in today's world. ESC Clermont BS is currently host to 30% international students from 56 different nationalities. These students, who come from our partner universities in the framework of exchanges or are enrolled as "free-movers", are integrated into the year groups and classes and take part in all courses and tutored projects.

IN FIGURES

20 double degrees

partners for a semester or double degree



THE WORLD IS YOURS



DESTINATIONS FOR A SEMESTER

Brazil UNIVERSITY OF GUELPH

UNIVERSITÉ DU QUÉBEC-MONTRÉAL UNIVERSIDAD MAYOR

Chile China

GUANGDONG UNIVERSITY OF FOREIGN STUDIES UNIVERSITY OF SOUTHERN DENMARK-ODENSE

UNIVERSIDAD DE LAS AMERICAS Ecuador UNIVERSIDAD SAN FRANCISCO DE QUITO

Finland

Germany

HOCHSCHULE PFORZHEIM OTTO FRIEDRICH UNIVERSITAT BAMBERG

UNIVERSITÄT REGENSBURG

UNIVERSITY OF APPLIED SCIENCE AALEN

BUDAPEST BUSINESS SCHOOL

India

Italy

UNIVERSITY OF INTERNATIONAL BUSINESS-ALMATY Kazakhstan Lithuania

Mexico

UNIVERSIDAD DEL MAYAB

UNIVERSIDAD DEL VALLE DE MEXICO UNIVERSITE PRIVEE DE MARRAKECH Morocco

Peru

CRACOW UNIVERSITY OF ECONOMICS Poland

POZNAN UNIVERSITY OF ECONOMICS Portugal Romania

South Korea

COMPLUTENSE DE MADRID Spain UNIVERSIDAD DE MONDRAGON

UNIVERSIDAD DE OVIEDO UNIVERSIDAD DE ZARAGOZA UNIVERSIDAD REY JUAN CARLOS MID SWEDEN UNIVERSITY UNIVERSITY OF OREBRO NATIONAL TAIWAN UNIVERSITY

YUAN ZE UNIVERSITY - COLLEGE OF MANAGEMENT Turkey

United Kingdom NORTHUMBRIA UNIVERSITY

UNIVERSITY OF BIRMINGHAM United States

UNIVERSITY OF KANSAS

DOUBLE DEGREES

Colombia

Finland HEILBRONN UNIVERSITY Germany

HOCHSCHULE PFORZHEIM

OTTO FRIEDRICH UNIVERSITAT BAMBERG UNIVERSITY OF APPLIED SCIENCE AALEN

DUBLIN BUSINESS SCHOOL Ireland

Italy Mexico Peru

UNIVERSIDAD DE LIMA Poland

CRACOW UNIVERSITY OF ECONOMICS

UNIVERSIDAD DE ALCALA United Kingdom NOTTINGHAM TRENT UNIVERSITY

SUMMER SCHOOL PARTNERS

DUBLIN BUSINESS SCHOOL Ireland UNIVERSIDAD LOYOLA ANDALUCÍA United Kingdom NOTTINGHAM TRENT UNIVERSITY UNIVERSITY OF WARWICK

VERY IMPORTANT

Departures to these universities, either for a semester or as a part of a double degree, are conditional on you obtaining the prerequisites (language test levels). These are determined by a bi-annual panel, according to the places offered by the partner.

THE INTERNATIONAL TEAM GIVES YOU WINGS

Its mission: develop partnerships with universities worldwide to develop exchanges:

IN welcoming international students,

OUT sending our students abroad.

Departures abroad for a summer school, a semester or as part of a double degree require prior preparation. To help you

- Presentations of the destinations organised as part of the
- International forums to discuss with international students and students who have already studied abroad
- Individual appointments to discuss the possibilities available

REVEAL YOUR INNER ENTREPRENEUR

Our responsibility as a Grande Ecole is to train future "leading entrepreneurs", capable of meeting the challenges of their time, looking to the future and creating sustainable value in an increasingly complex and uncertain world. At ESC Clermont Business School, our goal is to initiate all our students to intrapreneurship, entrepreneurship and innovation methods, and to encourage or bring out the leading entrepreneur potential in our students.



ACQUIRE CULTURE & KEY SKILLS

All courses in the basics of management give you the keys/tools and a first insight into the skills required to create a business or company.

- The soft skills developed in the personal development modules
- The Make Sense workshops help you to know yourself and understand your strengths and weaknesses.
- Project management is acquired though on-the-ground experience in various modules:
 Welcome, CSR project, New Business Project.
- Student associations provide a training ground for project creation and real-life management.

DEVELOP A PROJECT OR START YOUR OWN BUSINESS?

the SquareLab ESC Clermont, is an incubator with a 125 m² coworking space for pre-incubated and incubated businesses and student entrepreneurs, to support you in your entrepreneurial adventure.

- 2 calls for projects per year to apply before the selection jury (May-November).
- Support: regular, tailored follow-up
- Specific collective workshops (themes)
- Network of expert professionals and mentors
- Tailored advice
- Access to local and regional financial aid
- Preparation for financing applications
- Help with creating your legal status
- Problem-sharing with other entrepreneurs





THEY TOOK A CHANCE AND LOOK AT THEM NOW!



CAPILLUM

Capillum is the first hair recycling business in France. Recycled hair is reused to clean the oceans, protect the soil, limit water

capillum.fr



Le Petit Carré Français makes collections of reusable makeup removing wipes, made in France promoting Organic products and quality through a social, eco responsible approach.

lepetitcarrefrançais.com

Tales Up is an interactive story application for multiple players to moments together in an ultra accessible way.

talesup.io





CATTÉ FRANÇAIS

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CAREERLAB, TO FIND YOUR MAKE SENSE

Throughout the course, the career support services does everything in its power to help boost your employability.

With Careerlab, you will work on your project over three years and define your professional aims and objectives.

CareerLab:

- 1. helps you build your career plan.
- 2. supports you in deciphering the job market.

ITS MISSION

It works at every stage of the academic course to help students to

- know themselves better
- discover and decipher jobs and industries
- put together a search strategy

ITS TOOLS

- Make Sense workshops form part of the academic course, focusing on self-awareness, jobs and sectors
- Career Days can take various forms, always in the form of encounters: testimonies, inspirational talks, simulations with recruitment professionals, job dating
- Individual advisory meetings focus on precise objectives such as finding internships, work-study contracts and your first job. They are conducted with the Schools networks.





The Business Relations Team

THE "BUSINESS RELATIONS" TEAM CREATES LINKS

ITS MISSION

of internships and work-study contracts and propose opportunities that "make sense" given your plans.

CAREERLAB

BUSINESS RELATIONS TEAM

THE KEY STEPS TO MAKE THE MOST OF YOUR PROFESSIONAL EXPERIENCES

- → Work on your career plan and on your professional identity (CV, social media)
- → Target opportunities / companies linked to your chosen course
- $\boldsymbol{\rightarrow}$ Adapt your CV and covering letter to the target
- ightarrow Publication of targeted offers
- → Interview coaching
- → Validation of experience

INTERNSHIPS & WORK-STUDY ARRANGEMENTS TO BOOST YOUR CV

Work experience is key to securing your first job. This is why, at ESC Clermont Business School, our customizable courses enable you to make the most of the time spent in companies.

COURSE	Bachelor 1	Bachelor 2	Bachelor 3
INTERNSHIPS	2 months	5 months	6 months
WORK-STUDY			12 months

KEY FIGURES

778 students on work-study courses

in 2021/2022

550 partner companies

up to 1 9 months of professions experience

550 PARTNERS FOR OUR STUDENTS IN 2022-2021, INCLUDING





STUDENT LIFE IN CLERMONT SCHOOL FOR LIFE

1st, 2nd, 3rd, ... 6th... but never lower! The rankings of student towns are published year after year and Clermont is always very well placed among large French cities. L'Etudiant, L'Express... the criteria may change, but Clermont is always at the TOP!

BETWEEN NATURE AND CULTURE

Clermont-Ferrand has always been a student city... but it is also a dynamic city where things happen, not at all like the stereotype! It is one of the most pleasant cities in France to study in and every year it welcomes almost 40,000 students, attracted by the cost of living, its economic vitality and its proximity to everything.

CULTURE

Clermont-Ferrand hopes to become European Capital of Culture... in 2028.

This is the city of internationally renowned festivals, with the International Short Film Festival (the second largest cinema festival in France after Cannes), Europavox (which brings together musical talent from all over Europe), Les Carnets de Voyage, video and digital arts, performing arts, etc. And now Effervescences, regular meetings to prepare Clermont's application for 2028.

There are many theatres, exhibition halls and museums with their own programmes: Coopérative de Mai for contemporary music (and Afterworks), La Comédie Scène Nationale, MARQ art gallery, FRAC regional art centre, Opera, Auvergne Orchestra, etc.

You can get out of the city and into nature in only a few minutes.

The Chaîne de Puys and its iconic Puy de Dôme have recently been added to the UNESCO World Heritage List. Water enthusiasts can enjoy the many lakes, some formed in the craters of thousand-year-old volcanoes. In winter, skiers head for Le Sancy and Super Besse, thrills

Hiking, canoeing, ziplines, trail running, also karting, biking and paragliding, sports enthusiasts can all find an activity they enjoy... often finishing the day around a truffade, the traditional regional dish (watch your waistline).





ACCOMMODATION IN CLERMONT

86% of students live at least 30m²

spend less than €450 on accommodation

min max. 70% of students take

less than 10 min to get to school

of students come to school on foot or by tram

SPORT

Clermont has been elected the N°1 sporting city many times, with many top-class facilities, and because it is a land of champions: with ASM of course for rugby, but also Clermont Foot, the Sangliers Arvernes for ice hockey, and many athletes in many different disciplines



STUDENT **ASSOCIATIONS**



■ THE STUDENT SOCIETY (BDE) ■ SEGMA

organises associative life and the major events throughout the year



CREATIVE SOCIETY

Association for artistic endeavours and organisation of events: creativity, friendliness and versatility



INTERNATIONAL STUDENT COMMUNITY

cultural diversity and the discovery of new horizons: welcome, union. sharing and open-mindedness



DIGITAL SQUAD

is the association for "communicating" students who wish to help promote ESC Clermont BS via the digital channels!



Junior Entreprise proposes real professionalising and remunerated missions for companies



community of all current and former students of ESC Clermont BS, a powerful international professional network



CULTURE SOCIETY

Discovery of French gastronomy and oenology, in a friendly and welcoming atmosphere international association rich in



DE LA RÉUSSITE

Actions to provide guidance and promote cultural openness for secondary school pupils from modest backgrounds, to raise their awareness of higher education



ISTARTUP ACADEMY

sharing of experience and encounters on the theme of entrepreneurship



BNEM

the representatives of ESC Clermont BS within the national union of management school students (BNEM)



SPORTS SOCIETY

organises and runs all sporting life within the School. Competitions, theme nights, Sémineige, etc.



ARTICLE 1

Actions for students of the School from modest backgrounds or in difficult circumstances, to familiarise them with the world of work and its different codes



■ G02C

Association to promote the School, which helps high school and university students in their choices. 300 trips across the whole of France



■ HUMANITARIAN SOCIETY

Organisation of charity events for NGOs and local associations



ESPORT ENTHUSIASTS

for fans of video games and e-sport on any competitive video game

WORK & NETWORK

The Grandes Ecoles have always been renowned for their network. As the promise of School for Life resonates with students, alumni and partners alike, the ESC Clermont BS network is comprised.

CLERMONT FERRAND SO CLOSE TO...

- → Of the executives and companies on the School's governance bodies and steering committees, who are involved in the day-to-day life of the School.
- → Of the Alumni network. Its missions:
- Maintain and develop links of friendship and solidarity between students and alumni of different year groups
- Unite and coordinate the network of alumni
- Encourage employment, careers and the sharing of experience
- Support students of the School, future alumni, in entering the world of work
- Contribute to the development and influence of ESC Clermont Business School



ALUMNI IN FIGURES

13,000 graduates

109 countries

SO CLOSE TO EUROPEAN CAPITALS

Clermont-Ferrand is surrounded by volcanoes, including the Chaine des Puys, recently **recognized by UNESCO** as a World Heritage Site. Formed 95,000 years ago, it has been inactive for around 6,000 years. Don't worry about unexpected rumbles!

 $\label{lem:close} \textbf{Clermont-Ferrand is close to other major French and European cities:}$

- Paris, the most visited city in the world, with the Eiffel Tower, The Louvre Museum or the Champs Elysées Avenue is just a 3 hours away by train
- Lyon, the main city of the Auvergne Rhône-Alpes region with its historic districts and culinary specialties is within a 2 hours drive, and the ski slopes of the Alps are just a 2 hours drive further
- The Mediterranean Sea and its coastal towns of character: Marseille in France, Barcelona in Spain, La Spezia in Italy...
- Geneva, Brussels, London, Berlin, Amsterdam ...
 European capitals are just a few hours away for exotic trips and easily reached by plane



JOINING THE SCHOOL

1/ ADMISSION TO YEAR 1

International candidates must hold a diploma recognised as equivalent to the French Baccalaureate, and a TOEFL PBT score of 550 or equivalent.

2/ ADMISSION TO YEAR 2

International candidates must have validated 1 year of study post-bac (post-high school), and a TOEFL PBT score of 550 or equivalent.

3/ ADMISSION TO YEAR 3

Foreign applicants must have validated 2 years of study post-bac (post-high school), and a TOEFL PBT score of 550 or equivalent.

4/ APPLICATION PROCEDURE

- All applications are to be submitted online on https://www.esc-clermont.fr/en/apply-online/
- Candidates will be invited to take a skype interview or an automated video conference aiming to evaluate their academic profile, motivation and linguistic skills.

FUNDING YOUR STUDIES

Tuition fees amount to €7,500 per year in standard format (excluding work-study arrangements) and €8,500 for Year 3 students on the international double degree track. They include:

- Double degrees
- Access to online classes and e-learning platforms
- CareerLab and SquareLab services
- Access to international partner universities
- 2 language tests
- Voltaire certification

- An initial appointment for advice on securing accommodation in Clermont-Ferrand
- Contribution to the Groupe ESC Clermont Alumni Association
- Contribution to the Student Society and Week-End of Integration
- → They do not include living expenses in France or abroad in connection with teaching activities, internships or expatriation.

SOLUTIONS FOR FULL OR PARTIAL FUNDING OF YOUR STUDIES

WORK-STUDY CONTRACT The company covers your tuition fees

Accessible in Bachelor 3, students who choose this track benefit from a monthly salary and have 0 to pay in tuition fees.

STUDENT JOBS Many student jobs are possible thanks to the tailored schedules for students studying in the standard format

BANK LOANS Banks offer student loans at special rates and the option of deferring reimbursement until after the end of your studies.

STATE GRANTS Students eligible for grants receive funding from the Crous.

FOREIGN STUDY GRANTS Erasmus grants and grants from the Regional Council

MOBILITY GRANTS To fund accommodation for work-study students, with Action Logement

GRANTS FROM THE GROUPE ESC CLERMONT FOUNDATION

each year, the Foundation distributes grants based on social criteria and merit: social grants, sports grants, mobility grants and an emergency assistance fund.

THE FOUNDATION IN FIGURES



collected

€900,000 distributed



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