

UNIVERSITY OF
Southampton

FOCUS YOUR CAREER

**BUSINESS SCHOOL
POSTGRADUATE COURSES 2020**

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OPEN DAY AND VISIT AFTERNOONS

Information about our Postgraduate Visit Afternoons can be found on our website.

Book your place at: www.southampton.ac.uk/pg/visit

Postgraduate Open Day

Wednesday 4 December 2019

Book your place at: www.southampton.ac.uk/pg/openday

APPLY NOW

Achieve your goals and challenge yourself at the University of Southampton.

 **Find out more and apply at:**
www.southampton.ac.uk/pg

* Complete University Guide, 2020

** QS World University Rankings, 2020

*** latest Research Excellence Framework (REF) Research Intensity Rankings, 2014



NATIONAL
OCEANOGRAPHY CENTRE
SOUTHAMPTON (NOCS)

BOLDREWOOD
INNOVATION
CAMPUS

WINCHESTER
SCHOOL OF ART

UNIVERSITY HOSPITAL
SOUTHAMPTON NHS
FOUNDATION TRUST (UHS)

AVENUE
CAMPUS

HIGHFIELD
CAMPUS

Top 20

UK university*

Top 100

global
university**

Top 10

in the UK for
research
intensity***

With a masters degree from Southampton, you can realise your career ambitions, deepen your knowledge and further your potential.

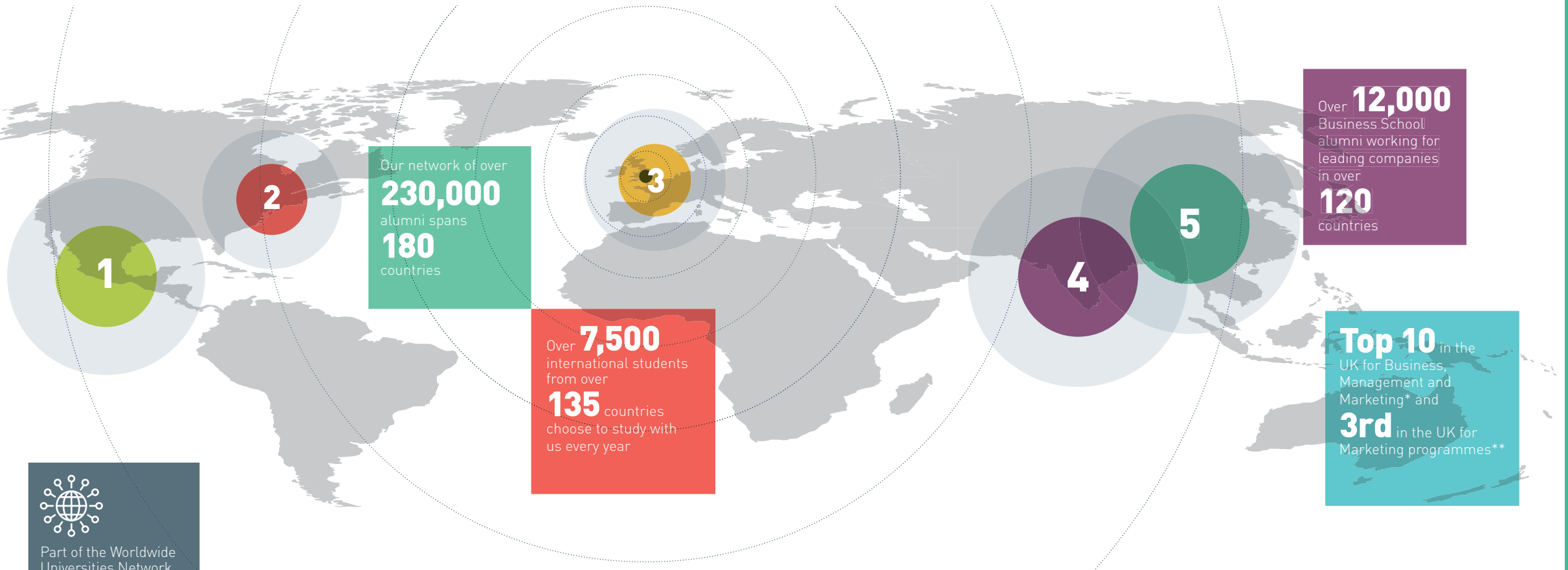
- We are a founding member of the Russell Group – an organisation of research-intensive universities – which means your education will be informed by research as it unfolds.
- Nearly 90 per cent of our research is assessed as having world-leading or internationally excellent impact.*
- High-profile organisations such as Apple, Ernst & Young, IBM, the MoD, the BBC and the NHS recruit our graduates.

Working alongside world-leading academics, with access to cutting-edge facilities and global collaborations, a research degree at Southampton is the first step to becoming a leader in your field.

- We work in collaboration with global businesses, including Rolls-Royce, Microsoft, Lloyd's Register, Formula 1 and PwC.
- We are part of the Science and Engineering South Consortium, the most powerful cluster of research-intensive universities in the world.
- We will give you support to enable you to build your profile as a researcher – from writing research papers and enhancing your presentation skills, to applying for funding to attend international conferences and research visits.

A GLOBAL UNIVERSITY

Our research is making a life-changing impact on every continent. By choosing Southampton, you will have the opportunity to make a real difference, and tackle today's most pressing global issues.



Part of the Worldwide Universities Network, a collaboration of knowledge from around the world

*Guardian University Guide 2020
**Complete University Guide 2020



@unisouthampton
@sotonbusiness

Follow us for the latest news, research and events at the Business School and University

1 Helping manufacturing in Mexico

Working in partnership with the Instituto Tecnológico Autónomo de México (ITAM), Business School academics are helping to build software that will optimise the planning of cutting and packing operations in manufacturing companies.



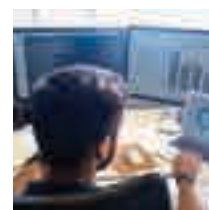
2 Risks of driverless cars

Centre for Risk Research coordinator and SBS academic Dr Mario Brito, has presented a guest talk at the University of Maryland, USA on 'Risk Analysis for Autonomous Vehicles: Issues and Future Directions'. The outcome of the workshop will be presented to key US government stakeholders.



3 Developing AI technologies for SMEs

The Credit Scoring group at Southampton Business School, part of the Department of Decision Analytics and Risk, is leading the development of new artificial intelligence technologies to help SMEs access funding. The project is in collaboration with KU Leuven University (Belgium) and companies in Argentina, Mexico and USA.



4 Expanding our global reach

The Business School is deeply involved in the University's international initiatives including its new India Centre for Inclusive Growth and Sustainable Development - a globally recognised think tank for innovation and knowledge sharing.



5 Student work placements in China

MSc CORMSIS students have been representing the University at their summer placements in China. Organised by Dr Yu Gong with the support of Shanghai Jiao Tong University, 15 students are working in nine companies across five cities in China this summer.



OUR PEOPLE

Throughout your postgraduate career at Southampton, you will work with passionate academics who are changing the world for the better and tackling global challenges through their research, drawing from real-world industry experience and expertise. Here are a few of our academics from the Business School:

Dr Nuno Da Camara Director of MBA

Nuno is a Principal Teaching Fellow in Organisational Behaviour and HRM, and has been MBA Director at Southampton Business School since 2015. Previously, he worked in corporate communications and reputation management, including roles at Aviva, Clifford Chance and the European Banking Federation. Nuno is also a Visiting Lecturer at Henley Business School, a qualified Executive Coach and a member of the Chartered Management Institute (CMI). His research focuses on corporate reputation, employee turnover, employee engagement and organisational emotional intelligence.



Dr Denise Baden Associate Professor

Denise is Professor of Sustainable Business, founder and Chair of the University of Southampton Green Group and Liaison Officer for the UN Principles of Responsible Management Education. Denise has worked since 2012 to transform the habits of the resource-intensive hairdressing sector and to reduce the UK's carbon footprint by educating clients in eco-friendly hair care.

She recently won the £10,000 Economic and Social Research Council (ESRC) Celebrating Impact Prize for Business and Enterprise. Her current research projects also include a green stories sustainable writing competition, SMEs and Corporate Social Responsibility, ethical issues in the news sector, sharing economy and Fidel Castro's leadership style.



Venancio Tauringana Professor of Accounting

Venancio (Ven) is Head of the Department of Accounting and previous Director of the Centre for Research in Accounting, Accountability and Governance (CRAAG), at Southampton Business School. He is also currently President of the African Accounting and Finance Association (AAFA), Editor of the Advances in Environmental Accounting and Management and Associate Editor of the Journal of Accounting in Emerging Economies.

Ven's research has been published in a variety of international journals and has received over £150,000 of research grants funding. He has worked closely with industry in areas of his research interests including corporate governance, working capital management and environmental reporting. Ven has recently been in Uganda, promoting the benefits of sustainability reporting in manufacturing, through various activities including TV and newspaper interviews.



Dr Mina Beigi Assistant Professor of Organisational Behaviour and HRM

Mina is a lecturer in the Department of HR Management & Organisational Behaviour at Southampton Business School. Her current research interests include work-family interface, success in contemporary careers and narratives in organisations. Numerous institutions including British Academy and Texas A&M University have funded her research and her work has featured in international publications.

Mina is interested in transferring her research findings into real-world practice and has extensive experience working with Middle-Eastern senior managers. She has designed and delivered over 100 workshops to managers in multiple industries including banking, insurance and healthcare. She also recently presented on social media and work-life balance at the Business School's annual business partnership event.



ADVANCE YOUR CAREER

At Southampton, we focus on and amplify your talent and ambition to help you become a leader in your chosen field.

Our networks, industry connections and specialist support teams will enhance your degree and help you to achieve your career goals.

We encourage our postgraduate students to open their minds to a world of career opportunities and pathways, and provide advice and guidance to facilitate success.

Placements and internships

Real-world industry experience can give you the edge, and we provide many opportunities to make this as easy as possible for you.

Our taught courses offer opportunities such as placements, field trips and exchanges alongside academic excellence.

Work experience opportunities through the Excel Southampton Internship Programme and the Business Innovation Programme are open to all students and provide valuable insights into employment opportunities.

Previous internships have covered a broad range of industries and have included employers such as Ordnance Survey, GE Aviation, Paris Smith, Mayflower Theatre and Zurich Insurance.

You can also access volunteering opportunities to enhance your transferable skill set, expand your network and create a social impact.

Careers fairs and employer events

Our Careers and Employability Service is passionate about helping you realise and reach your potential.

It regularly hosts high-profile careers fairs that attract over 200 local, national and international graduate recruiters, as well as employer visits on campus, providing you with a valuable network of contacts and an insight into the range of careers open to you.

Workshops and presentations are also available on a wide range of topics – from mock assessment centres, to one-to-one sessions with employers – to challenge and inspire you when planning your next steps.

Advice and guidance

We can help you to find or follow your chosen career path and support you on your journey. The Careers and Employability Service offers students skills workshops to help them stand out from the crowd at each stage of the recruitment process, access to one-to-one guidance appointments with a career practitioner and a daily drop-in service.

Our Career Mentoring Programme allows you to connect with a mentor who can advise you how to increase your employability skills and give you an insight to a specific industry.

Develop professionally

If you are looking to make a career change, or to stand out in an existing role, we have a wide range of courses to help you develop professionally while in the world of work.

We offer flexible, specialist professional development courses, including specialist training courses, degrees and continuing professional development programmes, as well as lifelong learning opportunities. Find out more online at

www.southampton.ac.uk/pg/cpd

Enterprise

For those looking to develop their enterprising mindset and skills, start their own business or commercialise their research, we have a year-long programme of activities, support, mentoring, workshops and funding opportunities available to help with this next step in your career. See page 16 to find out more about Southampton's culture of enterprise.

Finding your path

Whether you are working to define your own career goals, or already on your way to achieving them, the combination of a postgraduate degree from Southampton and the support and expertise we provide will give you everything you need to succeed.

Some of the biggest graduate employers have partnered with us to recruit our students, including:

- Deloitte
- BAE Systems
- Fugro
- British Army
- NHS
- National Environment Research Council (NERC)
- Rolls-Royce
- Lloyd's Register
- IBM
- Marwell Wildlife
- British Airways

“Southampton provides an amazing opportunity to collaborate with industry leaders such as Deloitte and Airbus. I couldn't have gotten my job at Bloomberg without the University and Airbus.”

Mustafa Çağrı Ardiç

MSc Business Analytics and Management Sciences, 2018
CORMSIS Summer Project at Airbus
Data Analyst, Bloomberg LP



Find out more:

www.southampton.ac.uk/pg/careers

Key facts

Entry requirements: A UK bachelors' degree with upper second-class honours or higher (or equivalent overseas academic/professional qualification) in accounting, auditing or any degree subject with at least seven modules in accounting. Applicants with relevant work experience or professional qualifications such as ACA/ACCA/CIMA qualifications are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees

Accreditations/recognitions:



Find out more

To find out more or download full course and module information visit:

www.southampton.ac.uk/business-school/postgraduate

Or to have specific questions answered:

T: +44 (0)23 8059 4393

E: enquiry@southampton.ac.uk

MSc ACCOUNTING AND FINANCE

MSc Accounting and Finance is one of Southampton Business School's most popular degrees. It offers a blend of modules that will deepen your knowledge of finance and accounting but also enable you to explore related areas such as international corporate governance, audit and corporate social responsibility.

Course overview

Unlike many other accounting and finance masters courses, MSc Accounting and Finance also includes a module on international taxation, adding an extra dimension to your studies.

This combination will open the door to a wide range of roles when you graduate – you may choose to go into accounting but you will have plenty of other career options too. Our academics' involvement in research and their professional networks will also ensure your learning keeps pace with the latest developments in the sector.

Our graduates have gone on to work in roles including auditor, trainee chartered accountant, financial analyst, management consultant, insurance underwriter and financial controller at organisations such as KPMG, Zurich, Mars Chocolate and the NHS.

Assessment

Assessment methods include exams, coursework, group work and your dissertation.

Programme structure

Core/Compulsory modules:

- Financial Accounting 1 & 2
- Management Accounting 1 & 2
- Foundations of Research in Accounting and Finance
- Corporate Finance
- Equity Markets
- Dissertation

Optional modules:

- International Accounting and Taxation
- Financial Reporting and Markets
- International Corporate Governance



Access the Bloomberg terminal suite on campus to simulate City trading

MSc ACCOUNTING AND MANAGEMENT

Offering a blend of subjects found in just a few UK masters degrees, MSc Accounting and Management bridges the gap between general management and specialist accounting courses.

Course overview

Taught by research-active academics, you will gain a solid foundation in management and accounting concepts, as well as valuable technical and transferable skills.

You will study the fundamentals of financial accounting and management accounting, as well as management-related topics such as managing in a global context, strategic management and marketing in the digital age.

This accounting and management degree is open to students from a range of disciplines or professional backgrounds – no prior study of accounting is required. By choosing two optional modules you can tailor the course to suit your career ambitions.

Typical career destinations for our graduates include banks, financial institutions and accounting or consultancy firms.

Assessment

Assessment methods vary between modules, but will include group and individual coursework, presentations, exams and your dissertation.

Programme structure

Core/Compulsory modules:

- Accounting for Corporate Performance
- Fundamentals of Financial Accounting
- Fundamentals of Management Accounting
- Marketing in the Digital Age
- Managing within a Global Context
- Strategic Management
- Dissertation

Optional modules:

- Foundations of Research in Accounting and Finance
- Qualitative and Quantitative Research
- Operations Management
- Risk-Taking and Decision-Making
- Project Management
- Strategic Marketing Decisions
- Corporate Finance

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a wide range of subjects. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees

Accreditations/recognitions:



Find out more

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www.southampton.ac.uk/business-school/postgraduate

Or to have specific questions answered:

T: +44 (0)23 8059 4393

E: enquiry@southampton.ac.uk

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a subject with some element of quantitative study such as engineering, sciences, finance, economics, computer science or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band G: IELTS 7.0 overall, with a minimum of 6.5 in all components. For more information, visit

www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees

MSc BUSINESS ANALYTICS AND FINANCE

Learn how analytic techniques are applied in the financial sector on this MSc, which is one of just a few courses of its kind in the UK.



Compete for a three-month industry project that will boost your career prospects.

Course overview

This masters course offers a distinctive combination of analytics and finance modules that is found on few other UK masters courses. It will teach you how to use modelling techniques to inform sound decision-making – crucial in today's turbulent global economy.

The MSc in Business Analytics and Finance is taught in conjunction with the Centre of Operational Research, Management Sciences and Information Systems (CORMSIS). CORMSIS brings together expertise from the Business School, Mathematics and other disciplines and is recognised as one of the leading groups of its type in the UK.

Industry experts are regularly consulted about the content of the course, ensuring that your learning is up to date and that you graduate with skills that are attractive to employers.

Our students have the opportunity to compete for a three-month analytics summer project with an external organisation for their MSc dissertation. Project sponsors include Arup, British Airways, BT, Carnival, Deloitte, Ford, Heathrow Airport, NHS, RNLI, Royal Mail and Tesco, and some MSc students are now employed by these organisations.

Assessment

Assessment methods vary between modules, but may include exams, individual coursework, group work and your dissertation.

Programme structure

Core/Compulsory modules:

- Corporate Finance 1
- Credit Scoring and Data Mining
- Introduction to Portfolio Management and Exchange-traded Derivatives
- Optimisation and Decision Modelling
- Quantitative Research in Finance
- Software for Data Analysis and Modelling
- Simulation
- Dissertation

Optional modules:

- Behavioural Finance
- Financial Risk Management
- Corporate Finance 2
- Game Theory for Business
- Credit Risk and Banking Regulation
- Operations Management
- Project Management
- Forecasting
- Financial Portfolio Theory
- Revenue Management
- Introduction to Python
- Data and Knowledge Management

MSc BUSINESS ANALYTICS AND MANAGEMENT SCIENCES

There is growing demand for graduates with analytical skills who can gain insights from data to solve organisational problems and improve performance. This is one of just a few courses of its kind in the UK, designed to fulfil this demand.



Compete for a three-month industry project that will boost your career prospects.

Course overview

The course content is informed by industry input and draws on expertise from one of the UK's leading centres of research in this area, keeping your learning up to date and ensuring you graduate with the skills employers are looking for.

This MSc programme is taught in conjunction with the Centre of Operational Research, Management Sciences and Information Systems (CORMSIS). The link with CORMSIS opens up your choice of modules and means you will be taught by leading academics in maths as well as business.

Our students have the opportunity to compete for a three-month analytics summer project with an external organisation for their MSc dissertation. Project sponsors include Arup, British Airways, BT, Carnival, Deloitte, Ford, Heathrow Airport, NHS, RNLI, Royal Mail and Tesco, and some MSc students are now employed by these organisations.

Assessment

Assessment methods vary between modules, but may include exams, coursework, group assignments and your dissertation.

Programme structure

Core/Compulsory modules:

- Quantitative Methods
- Consultancy Skills
- Optimisation and Decision Modelling
- Simulation
- Introduction to Business Analytics and Management Sciences
- Operations Management
- Project Management
- Negotiation Skills
- Introduction to Python
- Dissertation

Optional modules:

- Multivariate Statistics for Data Mining
- Credit Scoring and Data Mining
- Project Risk Management
- Game Theory For Business
- Forecasting
- Digital Business and Human-Computer Interaction
- Software for Data Analysis and Modelling
- Computer Based Statistical Modelling
- Credit Risk and Banking Regulations
- Data and Knowledge Management
- Problem Structuring
- Systems Thinking

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a subject with some element of quantitative study. Applicants with relevant work experience are encouraged to apply.

English language:

Band G: IELTS 7.0 overall, with a minimum of 6.5 in all components.

For more information, visit

www.southampton.ac.uk/pg/el

Duration: full-time 12 months; part-time 21 months + 6 months for dissertation

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees



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Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a relevant subject with some element of qualitative (essay-based) study such as business, economics, science, engineering, IT, management and marketing, communication, education, political science, sociology or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

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MSc BUSINESS STRATEGY AND INNOVATION MANAGEMENT

This masters degree covers the latest concepts in strategy and innovation, with a focus on business growth and sustainability issues. Explore different aspects of strategy and innovation and how they can be used to help companies become more competitive, to drive change in industries and to create new business opportunities. You will also look at how innovation impacts on the economy and society.

Course overview

The programme includes a forward looking module, Current Trends in Strategy and Innovation Management which will ensure you are up to date with the latest ideas and approaches.

You can also specialise by choosing modules on marketing, retailing in the digital age or entrepreneurship and new business venturing, which is particularly useful if you want to start your own business in the future.

Our academics are active researchers who are involved in a range of projects within the Business School and the affiliated Centre for Inclusive and Sustainable Entrepreneurship and Innovation. In addition, we invite guest lecturers from business to share their perspectives on innovation.

Students also have the opportunity to work with expert staff and students from other universities through UK and overseas summer workshops. Our graduates will be well placed to go into any organisation that is interested in developing new products or business models. Recent graduates have gone to work for Proctor and Gamble in Vietnam and one has started her own ride-sharing business in Nigeria.

Assessment

Assessment methods vary between modules, but may include exams, coursework, group work and your dissertation.

Programme structure

Core/Compulsory modules:

- Global Strategies for Growth
- Sustainable and Responsible Innovation
- Service Innovation Management
- Innovation and Technology Transfer
- Current Trends in Strategy and Innovation Management
- Quantitative and Qualitative Research Methods
- Dissertation

Optional modules:

- Enterprise, Entrepreneurship and New Business Venturing
- Social Enterprise and Entrepreneurship
- Marketing in the Digital Age
- Project Management
- Global Entrepreneurship
- Retailing in the Digital Age
- Operations Management
- Consultancy Skills
- Strategic Human Resources Management

MSc DIGITAL BUSINESS

Learn from industry leaders at the frontier of the digital and sharing economy sector on this innovative MSc. Informed by our academics' unrivalled research strengths in the field, it will prepare you to start your own digital business or implement digitally enabled innovative practices within existing organisations.

Course overview

Through modules from each of these disciplines you will gain the theoretical knowledge and practical skills you will need to launch your own digital business, work in a dynamic start-up environment or apply new digital business models within an established organisation.

A critical mass of digital and sharing economy expertise within Southampton Business School means that our research output in this field is unmatched in most other UK universities.

This masters degree offers a high level of engagement with industry thanks to academics' connections with digital entrepreneurs and businesses. Exposure to leading practitioners will also offer you the opportunity to find out more about possible careers and develop your professional networks. You will graduate with up-to-minute knowledge of digital business models as well as key transferable skills that are in demand across a range of sectors.

Assessment

Assessment methods vary between modules, but may include exams, coursework, group work and your dissertation.

Programme structure

Core/Compulsory modules:

- Digital Business
- Digital Entrepreneurship
- Quantitative and Qualitative Research
- Web Applications
- Web Architecture
- Interdisciplinary Thinking
- Dissertation

Optional modules:

- Advanced Digital Communications
- Innovation and Technology Transfer
- The Science of Online Social Networks
- Computational Thinking
- Semantic Web Technologies
- Open Data Innovation
- Enforcement of Intellectual Property Rights over the Internet
- Internet Intermediaries and Data Protection Laws



Innovative modules include masterclasses with leading digital business leaders.

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a wide range of subjects with some element of qualitative (essay-based) study. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees



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Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a relevant subject that includes some business, management or marketing study (IT is not essential). Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

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Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

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MSc DIGITAL MARKETING

As one of just a few specialist digital marketing masters degrees in the UK, this course will bring you up-to-date with the latest digital marketing concepts and techniques, equipping you for a career in this exciting and dynamic industry.

Course overview

You will develop your skills through real world marketing projects and simulated business exercises.

In addition, there are plenty of opportunities outside the course to practise your skills and grow your networks.

You will be taught by academics who are active researchers with links to the University's Web Science Institute, a world-leading centre for interdisciplinary web research. The curriculum is regularly updated to keep pace with new developments and trends in digital and data-driven marketing.

This masters degree also offers students a hands-on approach to learning with opportunities such as being involved in a real business marketing project, a simulated consultancy exercise and many more. Our students are equipped for success in a range of sectors, with graduates going on to work for organisations such as Hootsuite, L'Oréal and EDF Energy.

Assessment

Assessment methods vary between modules, but may include exams, group assignments, individual coursework, blog posts, reflective reports and your dissertation.

Programme structure

Core/Compulsory modules:

- Advanced Digital Communications
- Building Customer Insight
- Marketing Communications and Media Management
- Design Thinking in Marketing
- Marketing in the 21st Century
- Retailing in the Digital Age
- Web Analytics
- Web Applications
- Designing and Managing Research Projects
- Dissertation

MSc ENTREPRENEURSHIP AND MANAGEMENT

This masters course is specifically designed to respond to those interested in entrepreneurship, innovation and creativity. It examines the fundamentals of strategies and business processes, seeks to promote innovation and creativity in organisations, and develop the individual's knowledge of entrepreneurship and enterprise development.

Course overview

The course also includes a specialist module on Social Enterprise and Entrepreneurship not offered by most UK business schools.

Modules on entrepreneurship, innovation and management draw on established, relevant theoretical and practical approaches and are underpinned by our academics' research.

You will learn through practical exercises, talks from leading entrepreneurs and visits to innovative businesses, and benefit from our academics' unrivalled expertise in areas including the digital economy and social and sustainable enterprise.

Benefit from our academics' strong links with global companies such as Amazon, Sainsbury's and Rolls-Royce and contacts with local entrepreneurs. Our students also learn through guest lectures from successful innovators, entrepreneurs and business leaders, as well as site visits to entrepreneurial companies. This degree will equip you with skills to start your own business venture or join an organisation with a focus on entrepreneurship.

Assessment

Assessment methods vary between modules, but may include exams, group presentations, groups and individual assignments and your dissertation.

Programme structure

Core/Compulsory modules:

- Enterprise, Entrepreneurship and New Business Venturing
- Social Enterprise and Entrepreneurship
- Global Strategies for Growth
- Quantitative and Qualitative Research Methods
- Innovation and Technology Transfer
- Global Entrepreneurship
- Dissertation

Optional modules:

- Retailing in the Digital Age
- Sustainable and Responsible Innovation
- Strategic Management
- Consultancy Skills
- Marketing in the Digital Age
- International and Comparative People Management
- Strategic Marketing Decisions
- Decision Making and Analysis in Projects

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a relevant subject with some element of qualitative (essay-based) study such as business, economics, science, engineering, IT, management and marketing, communication, education, political science, sociology or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

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Find out more

To find out more or download full course and module information visit:

www.southampton.ac.uk/business-school/postgraduate

Or to have specific questions answered:

T: +44 (0)23 8059 4393

E: enquiry@southampton.ac.uk

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in relevant subject with some element of quantitative study such as economics, finance, maths, science, management, engineering or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees

MSc FINANCE

This popular masters degree provides a comprehensive grounding in key areas of finance, such as stock market analysis, corporate finance and portfolio management, that will be attractive to employers.

Course overview

Our MSc in Finance also places a stronger emphasis on quantitative and analytical techniques than you will find on many other similar UK masters courses, enabling you to gain critical insights into the financial markets.

You will have access to first-class resources and facilities including financial databases such as Bloomberg and DataStream and software tools such as Stata and MATLAB. This masters degree also offers you the opportunity to develop your skills and hands-on experience through trading simulation workshops, led by experienced traders and weekly seminars on current research.

You will be taught by academics with extensive research as well as professional experience, enabling them to bring real-world examples and the latest findings to the course. Our graduates have secured positions at organisations including PwC, J.P. Morgan and Barclays.

Assessment

Assessment methods vary between modules, but may include coursework, mid-term tests, exams, computer lab work and your dissertation.

Programme structure

Core/Compulsory modules:

- Introduction to Finance
- Introduction to Portfolio Management and Exchange Traded Derivatives
- Quantitative Finance
- Advanced Corporate Finance
- Advanced Time Series Modelling
- Dissertation

Optional modules:

- International Finance
- Behavioural Finance
- Stock Market Analysis
- Management of Financial Risk
- Derivative Securities Analysis
- Fixed Income Securities Analysis

MSc HUMAN RESOURCE MANAGEMENT

Prepare for success in human resource management anywhere in the world on this professionally accredited MSc. Its analytical, evidence-based approach and international perspective sets it apart from many other UK masters courses in HR management.

Course overview

Focusing on both operational and strategic issues, and covering contemporary debates and challenges in the field of human resource management, this masters degree provides an excellent foundation for a career in general or specialist HR management roles.

This masters degree is accredited by the Chartered Institute of Personnel and Development (CIPD), giving you the opportunity (there is an additional CIPD fee) of student membership during your studies and of becoming a CIPD Associate Member upon graduation.

Our academics include researchers at the forefront of various HR specialisms, enabling them to bring their latest research findings to the course. A key feature of this course is the use of action learning sets which allows a structured peer-group approach to learning and self-development. The global view of our MSc in Human Resource Management, also provides an excellent foundation for a career in several HR related areas, anywhere in the world.

Assessment

Assessment methods vary between modules, but may include exams, individual coursework, group assignments, reflective reports and your dissertation.

Programme structure

Core/Compulsory modules:

- Strategic Human Resource Management
- Strategic Human Resource Development
- Employee Relations
- Qualitative and Quantitative Research
- Contemporary Issues in Human Resource Management
- Organisational Development
- Key Skills in Communication and HRM
- Dissertation

Optional modules:

- International and Comparative Human Resource Management
- European Labour Markets



Option to be a student member of CIPD and Associate Member upon graduation

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a relevant subject with some element of qualitative (essay-based) study such as business admin, communication, economics, education, government, linguistics, political sciences, sociology, or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band F; IELTS 7.0 overall, with 6.0 in each component. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees

Accreditations/recognitions:



Find out more

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E: enquiry@southampton.ac.uk

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a relevant subject with some element of quantitative study such as accounting, economics, finance, maths, management, engineering or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration:

full-time

Start date:

end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees



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MSc INTERNATIONAL BANKING AND FINANCIAL STUDIES

A distinctive combination of banking and finance modules sets the MSc in International Banking and Financial Studies apart from other UK masters courses.

Course overview

This masters degree offers a unique blend of finance and banking modules that will prepare you for a successful career without limiting you to a particular sector.

Through case studies and exercises you will learn to apply your knowledge to real-world problems, enhancing your employability.

Unlike many other banking and finance master degrees, this MSc also offers also a historical perspective on international banking, as well as contemporary case studies, enhancing your understanding of current issues and your ability to predict future events.

The course's range of modules will give you a wide choice of career paths and you will also have the opportunity to learn widely used software packages such as Stata and advanced programming tools such as MATLAB.

You will learn about the latest global trends and findings from academics with extensive professional and research expertise. You will also gain the ability to critically assess and evaluate propositions.

Recent graduates have gone on to work at organisations including the International Monetary Fund, European Commission, Bank of England and Santander, as well as academia.

Assessment

Assessment methods vary between modules, but may include essays, group and individual assignments, multiple-choice tests, exams and your dissertation.

Programme structure

Core/Compulsory modules:

- International Banking
- Corporate Finance 1 and 2
- Financial Risk Management
- Quantitative Research Methods in Finance
- Dissertation

Optional modules:

- Behavioural Finance
- International Finance
- Introduction to Portfolio Management and Exchange Traded Derivatives
- Derivative Securities Analysis
- Stock Market Analysis
- Fixed Income Securities Analysis

MSc INTERNATIONAL FINANCIAL MARKETS

This highly specialised MSc in International Financial Markets will give you the theoretical knowledge and practical experience to forge a successful career as a trader or financial manager anywhere in the world.

Course overview

Southampton was one of the first UK universities to offer a specialised masters course in international financial markets, and remains at the leading edge of research and education in this field today.

On this course you'll gain an in-depth understanding of the workings of global financial markets and how they are affected by political and economic events worldwide. As well as covering theoretical principles, the course includes various interactive exercises including trading simulation workshops that will prepare you for work in the financial markets or enhance your existing skills.

You will be taught by lecturers who are active researchers, with many having worked in financial sector organisations, and can bring your studies to life with real-world case studies. Recent graduates have secured roles at PwC, HSBC and Bank of Shanghai.

Assessment

Assessment methods vary between modules, but may include coursework, exams, group assignments and your dissertation.

Programme structure

Core/Compulsory modules:

- Corporate Finance 1 and 2
- Introduction to Portfolio Management and Exchange Traded Derivatives
- Financial Risk Management
- Stock Market Analysis
- Fixed Income Securities Analysis
- Dissertation

Optional modules:

- Behavioural Finance
- International Finance
- Quantitative Research in Finance
- Derivative Securities Analysis

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a relevant subject with some element of quantitative study such as accounting, economics, finance, maths, management, engineering or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration:

full-time

Start date:

end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees



Find out more

To find out more or download full course and module information visit:

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Or to have specific questions answered:

T: +44 (0)23 8059 4393

E: enquiry@southampton.ac.uk

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a wide range of subjects that have some element of qualitative (essay-based) study. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees

MSc INTERNATIONAL MANAGEMENT

Covering a range of business functions and management concepts, the MSc in International Management provides a broad understanding of organisational issues from an international perspective.

Course overview

On this comprehensive course you'll learn about key areas of business operations as well as current management concepts.

The breadth of topics, combined with an international perspective, will equip you for a wide variety of roles in an increasingly globalised job market.

Previous graduate roles have included credit officer, human resources officer, auditor and project manager at high profile organisations such as KPMG, BAE Systems and Coca-Cola.

The masters degree also includes an innovative off-campus team activity weekend designed to enhance your management capabilities and a business simulation that provides valuable experience of different business scenarios.

You'll be taught by recognised leaders in fields such as decision making and operations management, with industry speakers providing regular insights into the latest practice.

Assessment

Assessment methods vary between modules, but may include exams, individual coursework, group work and your dissertation.

Programme structure

Core/Compulsory modules:

- Career Management in a Digital Age
- Accounting and Control
- International Marketing
- Organisational Effectiveness Part 1 and 2
- Strategic Management
- Operations Management
- International Corporate Social Responsibility
- Project Management
- Dissertation or Business Project
- Managing within a Global Context
- Responsible Leadership
- Risk Taking and Decision Making
- Qualitative and Quantitative Research Methods

MSc KNOWLEDGE AND INFORMATION SYSTEMS MANAGEMENT

This masters degree will equip you with the digital skills businesses are looking for. It covers the main theories and practice relating to information systems management but, unlike most UK MScs in this area, also has a strong emphasis on contemporary knowledge management.

Course overview

You will learn about the strategic application of information technologies, including recent trends such as big data and cloud computing, and the development and use of information systems.

While the course will give you a robust grounding in theory, modules such as Web Applications and Digital Business and Human-Computer Interaction, include practical assignments that will enhance your employability.

Our academics are at the forefront of knowledge management research and bring their extensive practical industry experience to the classroom. Students on this masters degree can also hear directly from professionals in the sector through guest lectures and exercises.

This course will prepare you for a role related to an organisation's management of knowledge, its IT function or its information systems provision. Recent graduates have gone on to work at companies such as J.P.Morgan, IBM and Hootsuite.

Assessment

Assessment methods vary between modules, but may include exams, coursework, group assignments and your dissertation.

Programme structure

Core/Compulsory modules:

- Introduction to Knowledge & Information Systems Management
- Web Applications
- Systems Thinking
- Information Systems Development
- Digital-Business and Human-Computer Interaction
- Problem Structuring
- Data and Knowledge Management
- Qualitative and Quantitative Research
- Dissertation

Optional modules:

- Innovation and Technology Transfer
- Consultancy Skills
- Simulation
- Credit Scoring and Data Mining
- Project Risk Management
- Business Ethics

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a relevant subject such as business, management, economics, computer science, information technology, engineering or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: Full-time 12 months; part-time 24 months, plus 6 months to complete dissertation

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees



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Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a relevant subject with some element of quantitative study such as marketing, analytics, economics, engineering, social science, statistics, operations research, management science, information systems, pure science, computer science or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees



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E: enquiry@southampton.ac.uk

MSc MARKETING ANALYTICS

MSc Marketing Analytics is a unique course, bringing together Southampton Business School's world leading expertise in digital marketing and data analytics.



One of only two MSc Marketing Analytics degrees in the UK

Course overview

This masters degree covers key concepts and techniques that will enable you to manage and analyse big data to inform marketing decisions, preparing you for a successful career in this fast-growing sector.

You will also learn about cutting-edge areas that only a small number of UK analytics programmes offer.

The core modules will give you a thorough grounding in areas such as building customer insight, data analytics, web analytics, credit scoring and data mining. MSc Marketing Analytics offers the flexibility to choose three optional modules, reflecting the latest developments in marketing and analytics and allows you to advance your knowledge in a direction that suits your career ambitions.

Former graduates have gone on to work for companies such as BMW and Starbucks.

Students on this masters degree have a rare opportunity to learn SAS and R software and many graduates are ready to take the SAS exams to become a certified SAS Base Programmer.

Assessment

Assessment methods vary between modules, but may include exams, group presentations, group or individual coursework and your dissertation.

Programme structure

Core/Compulsory modules:

- Marketing in the 21st Century
- Building Customer Insight
- Data Analytics
- Text Mining and Social Network Analytics
- Designing and Managing Research Projects
- Web Analytics
- Credit Scoring and Data Mining
- Using Big Data for Consultancy
- Dissertation

Optional modules:

- Consultancy Skills
- Digital Marketing
- Forecasting
- Luxury Marketing
- Project Management
- Software for Data Analysis and Modelling
- Strategic Brand Management

MSc MARKETING MANAGEMENT

With its unique focus on the digital and analytical aspects of marketing, this masters degree will equip you with the skills employers are looking for.

Course overview

You will learn from academics who are active researchers and experts in key related areas and have close links with industry, ensuring the course reflects the latest thinking in the sector.

MSc Marketing Management will introduce you to the fundamentals of marketing theory and practice, with a focus on strategic decision-making, designing and managing research projects, data-driven marketing and digital marketing.

Students on this masters degree can also learn about the latest marketing research at our monthly research seminars and have a rare opportunity to learn how to use R analytics software.

Recent graduates from this course are now working with big brands including Accenture, John Lewis, HP and Lego.

Assessment

Assessment methods vary between modules, but may include individual or group projects and reports, group presentations, personal reflection, exams and your dissertation.

Programme structure

Core/Compulsory modules:

- Introduction to Marketing
- Measuring Marketing Effectiveness
- Customer Insight
- Integrated Marketing Communications
- Strategic Marketing Decisions
- Digital Marketing
- Data Driven Marketing
- Designing and Managing Research Projects
- Dissertation

Optional modules:

- Luxury Marketing
- Strategic Brand Management
- Business Ethics
- Web Analytics
- Design Thinking in Marketing
- Project Management
- Data Analytics

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification). Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees



Find out more

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E: enquiry@southampton.ac.uk

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a subject with some element of qualitative (essay-based) study. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees

Career destinations: Previous graduate destinations include The Oxford Group, Dassault Systèmes, Peter Charles Limited, Finning South America, Glaxo Futures and Costco.



Find out more

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Or to have specific questions answered:

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E: enquiry@southampton.ac.uk

MSc PROJECT MANAGEMENT

This dynamic and engaging MSc offers a contemporary perspective on project management and draws on current theories and practices that will prepare you for success in this fast-growing profession.

Course overview

With comprehensive modules designed by academics with extensive professional and research experience, this evidence-based masters degree draws on the latest research and professional practice to ensure your learning is up-to-date. You could choose from a wide range of optional modules to tailor your degree around your interests.

The programme has an added emphasis on the development of critical and analytical skills and collaborative work in teams, which are among the most essential competencies for a modern project manager. The course also includes a module on decision-making in project management, which takes the most contemporary approach to decision making in projects unlike most similar modules in such MScs. You can also gain hands-on experience by planning a real-life project as part of the Processes module.

You will be exposed to the latest professional issues through guest lectures and engagement with professional bodies including the opportunity to take part in a unique Project Management competition with APM. Our MSc in Project Management is taught by highly supportive academics who are at the forefront of contemporary approaches in project management, including a world-renowned expert in the area of risk management.

Project Management has become an essential skill in every sector, opening up a wealth of job opportunities.

Assessment

Assessment methods vary between modules but the main forms are individual or group coursework, group presentations, exams and your dissertation.

Programme structure

Core/Compulsory modules:

- Project Management: Processes
- Project Management: People and Organisations
- Project Risk Management
- Decision Making and Analysis in Projects
- Dissertation

Optional modules:

- Accounting and Control
- Business Ethics
- Managing within a Global Context
- Systems Thinking
- Consultancy Skills
- Problem Structuring
- Enterprise, Entrepreneurship and New Business Venturing
- Quantitative and Qualitative Research
- International and Comparative Human Resource Management

MSc RISK AND FINANCE

Informed by the Business School's significant research strengths in banking, finance and risk management, the MSc in Risk and Finance will prepare you for a broad range of career paths.

Course overview

This MSc is accredited by the Chartered Insurance Institute and Institute of Risk Management, enabling you to apply for credits towards professional qualifications.

This masters degree allows you to study the core aspects of finance, risk and decision making, plus specialist modules on insurance and credit scoring rarely found on degrees of this kind.

Our academics are at the forefront of research in finance, risk, uncertainty and decision-making behaviour and their expertise and research links with business, mean they can bring real-world examples to their teaching. Our research collaborations include projects with London Capital Group and Huawei.

There are regular opportunities to hear from industry experts and every year, risk managers from companies such as IBM, Goldman Sachs and Old Mutual come to discuss careers with our students.

Our graduates now work in a range of industries, such as banking, mutual and hedge funds, accountancy, insurance, IT and many risk management and business security-related companies.

Assessment

Assessment methods vary between modules, but may include exams, individual coursework, group assignments and your dissertation

Programme structure

Core/Compulsory modules:

- Introduction to Finance
- Principles of Risk Management
- Risk Taking and Decision Making
- Behavioural Finance
- Management of Financial Risk
- Qualitative and Quantitative Research
- Dissertation

Optional modules:

- Advanced Corporate Finance
- Project Risk Management
- Simulation
- Quantitative Methods
- Stock Market Analysis
- Corporate Risk Management Processes
- Insurance
- Credit Risk and Banking Regulation
- Credit Scoring and Data Mining
- Business Ethics
- Problem Structuring

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a subject with some element of quantitative study such as risk, finance, science, engineering, economics, business or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

www.southampton.ac.uk/pg/fees

Accreditations/recognitions:



Find out more

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Or to have specific questions answered:

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E: enquiry@southampton.ac.uk

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a subject with some element of quantitative study such as business, engineering, sciences, finance, economics or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time 12 months; part-time 21 months + 6 months for the dissertation

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding: www.southampton.ac.uk/pg/fees

Accreditations/recognitions:



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MSc RISK MANAGEMENT

Our MSc in Risk Management is one of a few UK masters degrees to cover risk management theory and practice within a broad framework, and teaches cutting-edge risk management principles and techniques that can be applied in any field.

Course overview

Being accredited by the Chartered Insurance Institute, this course will also enable you to apply for credits towards professional qualifications.

This masters degree will introduce you to key risk management principles and processes but will also give you the freedom to explore different aspects of risk including finance, quantitative methods and corporate security.

You will be taught by academics at the forefront of risk management research as well as practising professionals. Our academics are involved in a range of research projects including collaborations with City of London financial firms, international investment management companies, engineering companies, security agencies and government departments.

We have close links with UK professional bodies who provide regular guest speakers and students have the opportunity to attend industry seminars run by the Business School's Centre for Risk Research, the only one of its kind in a Russell Group university.

Previous graduates now work for companies including Deloitte, Ernst & Young and Formula 1.

Assessment

Assessment methods vary between modules, but may include exams, coursework, group projects, computer-based assignments and your dissertation.

Programme structure

Core/Compulsory modules:

- Principles of Risk Management
- Corporate Risk Management Processes
- Project Risk Management
- Risk Taking and Decision Making
- Insurance
- Quantitative Methods
- Quantitative and Qualitative Research
- Dissertation

Optional modules:

- Corporate Finance
- Financial Risk Management*
- Credit Risk and Banking Regulation
- Simulation
- Credit Scoring and Data Mining
- Consultancy Skills
- Multivariate Statistics for Data Mining
- Game Theory for Business
- Business Ethics
- Problem Structuring
- The Management of Corporate Security

*available to students whose previous study is sufficiently finance-related

MSc SUPPLY CHAIN MANAGEMENT AND LOGISTICS

With a greater quantitative focus than many similar UK masters degrees, this course will develop your analytical and modelling capabilities to an advanced level, making you highly employable.



Compete for a three-month industry project that will boost your career prospects.

Course overview

The MSc in Supply Chain Management and Logistics provides a foundation in core theories and technical skills, and enables you to study relevant managerial topics in more depth and gain specialist knowledge and skills.

The course is taught in conjunction with the University's Centre of Operational Research, Management Sciences and Information Systems (CORMSIS). This cross-disciplinary group includes academics from Southampton Business School, Mathematics and other related subjects and is one of the largest of its kind in the UK.

This link offers you a wider choice of modules, and input from its industry advisory board ensures we are teaching you the right skills for today's job market.

Our students have the opportunity to compete for a three-month analytics summer project with an external organisation for their MSc dissertation. Project sponsors include Arup, British Airways, BT, Carnival, Deloitte, Ford, Heathrow Airport, NHS, RNLI, Royal Mail and Tesco,

and some MSc students are now employed by these organisations.

Assessment

Assessment methods vary between modules, but may include exams, individual coursework, group assignments, reflective reports and your dissertation.

Programme structure

Core/Compulsory modules:

- Quantitative Methods
- Optimisation and Decision Modelling
- Computational Methods for Logistics
- Principles of Supply Chain Management
- Integrated Logistics
- Purchasing and Supply Management
- Dissertation

Optional modules:

- Problem Structuring
- Forecasting
- Simulation
- Risk Taking and Decision Making
- Game Theory for Business
- Credit Scoring and Data Mining
- Project Risk Management
- Introduction to Python
- Management of Corporate Security

Key facts

Entry requirements: A UK bachelor's degree with upper second-class honours or higher (or equivalent overseas qualification) in a subject with some element of quantitative study such as business, economics, science, engineering, IT or similar. Applicants with relevant work experience are encouraged to apply.

English language:

Band G; IELTS 7.0 overall, with a minimum of 6.5 in all components. For more information, visit www.southampton.ac.uk/pg/el

Duration: full-time

Start date: end of September

Applying: University online application form with transcripts

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding: www.southampton.ac.uk/pg/fees

Career destinations:

Graduates have gone on to work in areas such as supply chain and logistics, transportation management, inventory management, project management, production planning and facilities planning.



Find out more

To find out more or download full course and module information visit:

www.southampton.ac.uk/business-school/postgraduate

Or to have specific questions answered:

T: +44 (0)23 8059 4393

E: enquiry@southampton.ac.uk

Key facts

Entry requirements: A UK bachelor's degree with second class honours or higher (or equivalent overseas qualification) in an appropriate subject.
Full-time: at least three years' post-qualification work experience needed

English language:

Band D; IELTS 6.5 overall, with minimum of 6.5 in reading and writing and 6.0 in listening and speaking. For more information, visit www.southampton.ac.uk/pg/el

Duration: One year (full time)

Start date: end of September

Applying: University online application form with CV and employer reference

Closing date: 31 July, but early applications are encouraged, especially for international students needing to obtain a visa

Fees and funding:

For information on our Business Excellence Scholarships, see page 45 or visit www.southampton.ac.uk/pg/fees

Accreditations/recognitions:



MASTER OF BUSINESS ADMINISTRATION (MBA)

Accredited by the globally recognised Association of MBAs (AMBA), our MBA programmes will give you the understanding, knowledge and confidence to challenge conventional thinking and stand out in today's fast-moving business world.

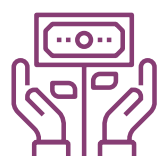
Course overview

The new Southampton MBA focuses on leading people and organisations to face the critical challenges of sustainability, innovation and change in today's highly volatile and uncertain environment.

Taught by world-class academics, the Southampton MBA delivers cutting-edge thinking and requires you to apply it to real business problems through a combination of business research, 'live' client consultancy, company visits, international study trips and regular exposure to senior business leaders.



Choice of pathway options:
Generalist, Entrepreneurship
and Maritime



Scholarships up to
£9,000

Assessment

Assessment methods include group and individual projects and assignments and a final business project.

Programme structure

Core/Compulsory modules:

- People & Organisations
- Accounting
- Digital & Data-Driven Marketing
- Operations Management
- Corporate Finance
- Global Business Environment
- Business Analytics & Risk
- Strategy & Decision-Making
- Leading Sustainability, Innovation & Change
- Business Project

Optional modules:

- Entrepreneurship & New Venture Design
- Business Planning
- Maritime Operations & Risk
- Maritime Law
- Project Management
- Supply Management
- International Banking
- Strategic Brand Communications
- Responsible Leadership

"Studying in the UK landed me a job in one of the key sectors in Indonesia. My experience at Southampton, studying a UK business case and how UK expertise works, has helped me better understand my current work"

Wahyu Sri Pamungkas, from Indonesia
MBA, 2017
Support and Services Manager,
Airbus Helicopters Indonesia



Find out more

To find out more or download full course and module information visit:

www.southampton.ac.uk/business-school/postgraduate

Or to have specific questions answered:

T: +44 (0)23 8059 4393

E: enquiry@southampton.ac.uk

Key facts

Entry requirements: Minimum seven years' work experience, with substantial management or equivalent role. MBA or Master of Science at Merit* (*typically between 60% and 69% in the UK or higher), (preferably management-related) or professional business qualification

English language:

band 6, IELTS 7.0 overall, with a minimum of 6.5 in all components. See our website for more information

Duration: three to seven years (part time)

Start date: October

Fees and funding:

www.southampton.ac.uk/pg/fees

DOCTORATE OF BUSINESS ADMINISTRATION (DBA)

Make a step change in your career by studying for a Doctorate of Business Administration (DBA) at Southampton Business School.

Course overview

The DBA is equivalent to a PhD, but focuses on high-level strategic business problems rather than purely academic questions. This DBA, which is among the research focused courses offered in the UK, will give you access to the latest ideas in your sector and enable you to apply them to a real-world problem within your organisation.

As well as sharpening your critical and analytical skills, you will develop your managerial capabilities and apply your learning in the workplace. The DBA is an opportunity to explore a complex, real world organisational or management issue, using the latest theories and research methods.

You will be supervised by two leading academics with expertise in your area of research, who will share their knowledge and support you throughout your DBA journey.

This part-time degree is designed for professionals in full-time employment. The maximum time for completion of the course is 7 years (84 months).

Programme structure

Within the first three months, research students undertake an Academic Needs Analysis, followed by three Progression Reviews.

Candidates will be required to produce three-monthly progress reports. Doctoral candidates will also be required to attend a designated Research Training Course within the Business School and, where needed, elsewhere in the University.



Create and follow your own professional development plan

PHD RESEARCH PROGRAMME

Working alongside world-leading academics, with access to cutting-edge facilities and global collaborations, a research degree at Southampton is the first step to becoming a leader in your field.



Ranked 8th in the UK for 'research intensity' by latest REF, 2014.

Course overview

Southampton Business School's PhD programme has been awarded +3 recognition for full time students by the Economic and Social Research Council (ESRC) and has also received research studentships from the ESRC and the Engineering and Physical Sciences Research Council (EPSRC) for its doctoral programme.

Our research students are currently engaged in studies in a variety of areas, including social entrepreneurship, sustainable entrepreneurship and innovation, service innovation, SME growth, shared economy, public sector accounting, corporate tax, project risk management and credit scoring.

Research Environment

Our large PhD community welcomes 160+ students from across the world.

PhD students are truly engaged with the activities, attending departmental seminars delivered by the Business School's academics and external guest speakers, who are experts in a particular discipline. Our PhD students also have the opportunity to present their own work at departmental seminars.

Our students also have opportunities to work with their supervisors on specific projects and are supported via specialised training in both quantitative and qualitative research methods. Those interested in pursuing an academic career, are also provided training opportunities in Higher Education teaching and learning.

PhD students are encouraged to co-author papers with their supervisors and present their work at leading national and international conferences (financial support available). Southampton Business School runs a PhD conference for students to present their research work to colleagues and academics. It also sponsors a Postgraduate Research (PGR) Society run by PhD students who organise social and academic events.

Programme structure

Within the first three months, research students undertake an Academic Needs Analysis, followed by three Progression Reviews.

Candidates will be required to produce three-monthly progress reports. Doctoral candidates will also be required to attend a designated Research Training Course within the Business School and, where needed, elsewhere in the University.

Key facts

Entry requirements: a UK bachelors degree with upper second-class honours and normally a Master of Science at Merit* (*typically between 60% and 69% in the UK or higher). See international equivalent qualifications on our website

English language:

band 6, IELTS 7.0 overall, with a minimum of 6.5 in all components. See our website for more information.

Duration: Full-time, maximum 4 years (minimum 2 years); Part-time, maximum 7 years (minimum 3 years)

Start date: Early October (semester one) or early February (semester two)

Fees and funding:

www.southampton.ac.uk/pg/fees



Find out more

To find out more or download full course and module information visit:

www.southampton.ac.uk/business-school/postgraduate

Or to have specific questions answered:

T: +44 (0)23 8059 4393

E: enquiry@southampton.ac.uk



Find out more

To find out more or download full course and module information visit:

www.southampton.ac.uk/business-school/postgraduate

Or to have specific questions answered:

T: +44 (0)23 8059 4393

E: enquiry@southampton.ac.uk

RESEARCH AND LEARNING

Our academics are involved in significant projects involving major companies, government agencies and other external organisations.

Research is a hallmark of the Business School. Our academics are involved in significant projects involving major companies, government agencies and other external organisations. Many are carried out in collaboration with other researchers elsewhere in the University and beyond. In today's fast-moving world, it is more important than ever to be at the forefront of developments. Our students benefit because the outcomes of our academics' research directly informs their teaching.

Our research output is of top standard, published in leading journals, and has a strong impact beyond academia. Principal Teaching Fellow, Dr Mary Morrison says: "The reason why our programmes are so successful lies in the expert specialisms of our research professors. They are examining today's important business issues and can speak with authority on both problems and opportunities. Their knowledge goes far beyond the textbook."

Research

The importance and relevance of our work was recognised in the UK's last national research assessment (latest REF, 2014); 75 per cent of our research papers which were submitted for review by leading academics were judged 'world class' or 'internationally excellent' in terms of originality, significance and rigour. There are many examples at Southampton Business School of fascinating research projects that are making a difference in the wider world.

Dr Mee Chi (Meko) So, Dr Antonio Martinez-Sykora and former SBS academic Professor Julia Bennell, have been working with Dr Christine Currie and Dr Chris Bayliss, from Mathematics, to design packing algorithms and develop software and simulation tools that are allowing Red Funnel to improve the loading of vehicles inside their ferries in such a way that the wasted space is minimised.

Our management science research has provided the Sri Lankan government with the means to develop computer simulation models to inform workforce planning decisions. Professor Sally Brailsford helped develop the original model, which has resulted in significant improvements in population oral health and substantial increase in dental care provision with more than one million people now visiting the state dentist at least once a year.

Southampton Business School hosted its second cryptocurrency conference bringing together 75 delegates from around the world with an interest in researching these virtual cash systems. Keynote speakers included the Head of Research at Bitcoin, co-founder of Mosaic and the co-founder and CEO of Coinfloor. "Southampton Business School is at the forefront of research into cryptocurrencies and we publish many research papers on the subject" said Dr Larisa Yarovaya, Deputy Head of the Centre for Digital Finance

Our marketing academics are at the forefront of current marketing

practice and managerial implications, with research projects on the application of digital technologies and marketing analytics. Their research projects have strong industry links and appear in top marketing journals including the Journal of Marketing, Journal of Consumer Research, and Production and Operations Management.

Research centres and Departments

The Business School has eight research centres for:

- Accounting, Accountability and Governance
- Applied Science in Project Management
- Digital Finance
- Inclusive and Sustainable Entrepreneurship and Innovation
- People and Organisational Change
- Marketing Research
- Operational Research, Management Sciences and Information Systems (CORMSIS)
- Risk Research

It also has six departments for:

- Accounting
- Banking and Finance
- Decision Analytics and Risk
- Digital and Data Driven Marketing
- HRM and Organisational Behaviour
- Strategy, Innovation and Entrepreneurship

UNDERSTANDING RISK THROUGH ADVANCED DIGITAL ANALYTICS

The Centre for Risk Research (CRR) at Southampton Business School aims to encourage a deeper appreciation of the nature of risk, and to help individuals and organisations to manage risk and uncertainty effectively.

CRR has undertaken a range of projects with London-based finance firms, to help improve their management of risk, their forecasting capability and their decision-making.

One such project included working for Star Financial Systems. The CRR team developed a state of the art financial trading dashboard, which presented cognitively-intuitive risk information in real-time. By analysing traders' demographic information, their history of success in trading and their variability of returns in the past, the dashboard made effective predictions of the level of risk posed by the transactions of individual financial traders.

The data enabled Star Financial Systems and their clients to optimise hedging decisions, while enabling them to control the risk associated with their trading activities.

The project was awarded the 'Certificate of Excellence' by Innovate UK in 2016, and was awarded the highest grade of 'Outstanding' by the Knowledge Transfer Partnership Grading Panel for strengthening competitiveness, wealth creation and economic performance. Kevin Taylor, Chairman of Star Financial Systems, believes the project was invaluable in securing a bright future for his firm: "The project helped transform our business and culture, equipping us with the data analysis and data processing capabilities to flourish in a turbulent environment."



Find out more:

www.southampton.ac.uk/sbs-research

BUILDING SUSTAINABILITY INTO HAIR AND BEAUTY

Dr Denise Baden explores how professionals in the Hair and Beauty sector can influence their customers to adopt more sustainable practices, a project which has been nominated for an Impact Regional Business Award.

Did you know that a ten minute shower, powered by an electric immersion heater, uses the same amount of energy as leaving your TV on for 20 hours? Running hot water is typically our most energy intensive activity in the home and much of that hot water goes to wash our hair.

Thinking about our carbon footprint, if we wash our hair daily with two shampoos and rinsed-out conditioner, leaving the water running for ten minutes, it all adds up to ten kilograms a week.

Exchange that for two shampoos a week with leave-in conditioner, supplemented by dry shampoo as required and our footprint goes down to half a kilo – a difference of 2,000 per cent. With a quarter of UK carbon emissions being domestic, this is a significant saving.

Hairdressers have the potential to play an important role in combating climate change. As they chat to their clients while styling their hair, they have an ideal opportunity to highlight practical ways that individuals could adopt a more sustainable lifestyle.

As part of her research into Corporate Social Responsibility (CSR), Denise has been investigating how hairdressers can be influential in encouraging their customers to save energy and water, together with reducing the amount of detergents and other chemicals they use. Her Ecohair project to encourage hairdressers to embrace sustainability, sparked by a grant from the Economic and Social Research Council, was a finalist for this year's Impact Regional Business Awards. Denise plans to take the initiative worldwide, focusing initially on English-speaking countries facing water shortages such as South Africa, Australia and the USA.

In July 2018, Denise also won the £10,000 ESRC Celebrating Impact Prize for Business and Enterprise.

Sustainability consultant David Fell is enthusiastic: "When a politician says that you should do something about the environment, nobody pays attention, but when a hairdresser asks 'Have you considered using less hot water?' and tells you about the benefits of leave-in conditioner or dry shampoo, then that's going to sink in." Clients are convinced, not just by the environmental aspects, but by recent evidence that shampoo can be as harmful for us as car fumes. Denise has found these are win-win arguments – the planet, our energy bills and our hair do not respond well to too much hot water, heat and chemicals.

For the last five years, Denise has been working with the industry organisations VTCT and Habia to embed sustainable practices across the hairdressing sector. A Sustainable Salon certification has been created, more than 40 salons have registered and over 800 individuals have gained the sustainable stylist certification. Salon owners find making changes to their systems saves them money too; a typical hairdressing salon can save over £5,000, 24,150 kWh energy and over 286,000 litres of water per year by adopting the principles.

 **Find out more:**
www.ecohairandbeauty.com



ENTERPRISE

We turn research into reality, working with industry, governments, student entrepreneurs and research institutions to make a global impact and change the world for the better.

Research represents the lifeblood of our University; it powers everything we do, from our innovative teaching methods to our growing portfolio of spin-out companies. We have a strong tradition of enabling staff and students to commercialise their research through enterprise, licensing and spin outs.

We are ranked as the top UK university for consultancy income, and have created more than 28 spin-out companies since 2000, three of which have been floated on the stock market. Our impressive track record for international collaboration and strong commercial partnerships ensures that our teaching and research is relevant and valuable to the needs of today's industry.

We bring together businesses, communities of entrepreneurs, public bodies and our world-leading research staff and students to deliver internationally excellent research, expand our knowledge, and solve real-world problems.

Future Worlds

Our on-campus startup accelerator, Future Worlds, helps aspiring student and academic entrepreneurs change the world with their ideas. Future Worlds hosts startup talks, skills workshops and investor pitching opportunities. It accelerates new ventures through one-to-one support and its network of seasoned founders and millionaire entrepreneurs. Since 2015, over 180 entrepreneurs have been supported, leading to the launch of new companies in locations from Silicon Valley to Tanzania, backed by millions of pounds of investment.

Enterprise units

Our wide range of enterprise units offer expertise across the spectrum, from biomedicine and environmental sciences to web development and surface engineering. Each unit has experienced staff dedicated to supporting our business and industry partners.

Commercialising your research

Taking a piece of ground breaking research or an innovative idea and turning it into a commercial product is not easy, and setting up a business can be equally daunting. At Southampton we understand this, and offer our researchers a full range of support including:

- identifying partners to help translate research ideas into commercial products or services
- advising on creation of spin outs and startups
- negotiating research contracts and intellectual property licensing agreements
- making best use of world-leading equipment and facilities



Engaged in research with over

500
overseas partners

“Taking part in the Catalyst Challenge was an unforgettable experience for me as I could learn and practice various skills from business analysis to pitching in a hectic business context.”

Binh Dinh

MSc Business Analytics and Management Sciences, 2018
Data Scientist, Techcombank

University of Southampton Science Park

Our Science Park is one of the largest university science parks and innovation centres in the UK, with an annual economic impact estimated at £550m. Located close to our Highfield Campus, the Science Park is a hub for entrepreneurial businesses, offering support, facilities, work space and networking opportunities, fostering a true collaborative approach between the University and industry.

SETsquared business incubator

Southampton is a founding member of SETsquared: an enterprise collaboration between five UK universities. In 2018, SETsquared was rated the top university business incubator in the world for the fourth year running.

Based at our Science Park, SETsquared provides an ideal structure for new startups, ensuring that our research is taken out of the lab and into the real world where it becomes accessible to industry. SETsquared has supported over 1,000 companies, helping them to develop and raise over £1bn in investment, as well as contributing over £3.8bn to the UK economy.



The University of Southampton Science Park

ICuRe Programme

The Innovation to Commercialisation of University Research programme (ICuRe) offers university researchers the chance to validate their ideas in the marketplace. Led by Southampton since 2014, ICuRe is piloted by the SETsquared Partnership and Innovate UK, and funded by the Department for Business, Energy and Industrial Strategy (BEIS).

Student entrepreneurs

We provide opportunities to support all students in their enterprise and entrepreneurship development, enabling them to become passionate business leaders of the future. At Southampton, you can get involved in entrepreneurial activity through workshops, societies, business challenge competitions such as the Catalyst Challenge, one-to-one guidance, startup funding competitions, course modules and programmes. These all help to develop

your enterprising mindset, skills and knowledge, and advance your ideas.

International students and graduates of the University can apply for a Tier 1 Graduate Entrepreneur University endorsement to start up their own business in the UK.

Enactus Southampton, part of the global not-for-profit Enactus organisation, was the first UK team ever to win the Enactus World Cup in 2015. Enactus team members are able to make a difference worldwide, while developing socially responsible business skills. This is just one example of how our students can become empowered to drive change through enterprise.

At any one time the University works with over

1,500

external organisations



Our contracts with industry are worth

£50m



Find out more:

www.southampton.ac.uk/pg/enterprise



Future Worlds: our startup accelerator on Highfield Campus

YOUR INTERNATIONAL COMMUNITY

Join students from over 135 countries; become a valued member of our vibrant and diverse international student community.

Living and studying in a different country is a big step, and can be challenging. We support you from the moment you choose to apply until your graduation and beyond, via our active global alumni network.

We will help you settle into your new life and support you to master all aspects of living in the UK, including offering funding to eligible applicants. Our services and advisors ensure that your studies and life at Southampton are as productive and stress free as possible.

All full-time programmes and courses are available to international applicants unless otherwise specified.

International Office

Our staff from the International Office are always happy to help you, and can answer your questions about living and learning here in Southampton. Teams regularly travel overseas and within the UK to meet potential students at events and exhibitions.

For details of upcoming events, and to book an appointment to meet us at an event near you, please visit www.southampton.ac.uk/pg/meetus

Our Postgraduate Open Day is the ideal time to visit us and find out what Southampton has to offer. If you are unable to visit us in Southampton, join us on a Virtual Open Day, where you can explore our campuses and facilities from anywhere in the world: www.southampton.ac.uk/pg/virtualopenday

You can find up-to-date information on the International Office web pages, including over 70 country-specific information pages with international qualification equivalences.

For more information, visit www.southampton.ac.uk/pg/international

Meet and Greet

We know there is a lot to think about when you move to another country to study, so we work to make your arrival as easy as possible.

Your warm welcome to Southampton will start as soon as you arrive in the UK. Our free Meet and Greet service will get you to the University in time for the Welcome Programme. This service is available on certain dates from London Heathrow and Gatwick airports. We will meet you when you arrive in the UK, and a special coach service will take you from the airport straight to your university accommodation.

Welcome Programme

Every September, we organise a free Welcome Programme for international and EU students, to help you settle into life here. This includes general events to introduce you to our facilities, subject-specific events to begin your academic induction, and a range of social and cultural activities.

There will be opportunities to meet people and make new friends. You will meet other postgraduate students and explore the University and the city, so that you know where you can eat,

worship, relax and shop. You will also talk to current international students who will be able to share their experiences and offer some expert advice on student life at Southampton.

You can register for both the Meet and Greet service and the Welcome Programme on our website from July 2020.

Accommodation

Learn more about accommodation options and how to apply for halls: www.southampton.ac.uk/accommodation

Pre-masters

Our pre-masters programme is designed to give you the academic and English language skills you will need to get the most from a taught masters degree. For more information about this programme, visit our website.

English language requirements

For more information on English language requirements, our pre-session programme, and how to apply, visit our website.



Highfield Campus



International Foods' store in Portswood



Visas

Before you join us, you will need to find out about the UK's immigration procedures well in advance of your arrival in the UK.

Our website provides information on student visas, police registration and working in the UK and has links to other useful websites.

Tier 4 visa pilot scheme

The University of Southampton is proud to be one of a group of universities selected by the Home Office to join its Tier 4 visa pilot scheme. International students who are applying to study postgraduate taught programmes at pilot institutions can benefit from this in a number of ways. Find out more at www.southampton.ac.uk/pg/visa

Fees and funding

For information on scholarships, fees, and funding for international students, please see page 44.

International opportunities

As a truly global university, we have many opportunities for postgraduate students to develop intercultural skills through our clubs and societies, academic projects and summer schools. Enriching your time with us through international experiences can help you stand out and prepare you for a global career. We also offer opportunities for collaboration and study at institutions across Europe and in Australia, India, Japan and Taiwan.

The University is part of the Worldwide Universities Network (WUN) and we encourage postgraduate research students to participate in WUN's broad and innovative portfolio of activities, including opportunities for graduate student exchanges. WUN international partners span the globe, with universities on five continents.

Further information can be found on our website at www.southampton.ac.uk/pg/grischeme

For more information on the wide range of opportunities available, please visit www.southampton.ac.uk/pg/studyabroad

“Words cannot describe my affection for the University and the numerous times that academics have helped me grow and achieve my goals. I cherish every second spent on the beautiful green campus and take advantage of as many opportunities as possible.”

Ivan Ivanov
MSc International Management, 2019



Find out more:
www.southampton.ac.uk/pg/international

HOW TO APPLY

When you apply to study at the University of Southampton, you are joining a passionate and stimulating community of experts who will work with you to further your knowledge and advance your career.

1. Choose your programme or research area

Find a programme that suits you using this prospectus or our online course pages.

2. Make sure you satisfy, or are predicted to satisfy, the entry requirements

Check the entry requirements for your programme or department on the relevant pages of this prospectus; some programmes may have specific requirements of their own. If you are an international student, you may need to check that you also satisfy our English language requirements.

3. Submit your application

Complete the online application form on our website at www.southampton.ac.uk/pg/apply

You can find the exact list of documents you will need to submit for your programme on the relevant course page of our website.

For most taught programmes this will include submitting supporting documentation, for example a copy of your degree certificate or transcript, or an English language test certificate, which you can upload with your application form.

For most research degrees, you will also need to provide a research proposal. Guidance on writing a proposal can also be found on our application pages.

There is no University deadline for applications for taught or research programmes. However, some programmes and departments may have their own application deadlines. For more details, see the key facts section for each course or research programme. If you need to secure a UK visa or if you are applying for funding or sponsorship, apply as early as possible.

4. Receive and accept your offer

We will assess your application and may make you an offer to study with us. If you decide to accept our offer, some programmes may require you to pay a deposit (see page 44 for more information about deposits).

If the offer is conditional, send us evidence confirming you have satisfied the conditions specified in your offer letter.

If you require a Tier 4 visa to study in the UK, we will ask you to complete an additional form that will enable us to create an electronic document called a Confirmation of Acceptance for Studies (CAS), which is required for your visa application.

5. Stay in touch

Follow us on social media and watch out for our emails to make sure you get all the relevant information before you study here.

If you wish to apply for accommodation, deadlines and information can be found on our website.

6. Welcome to University of Southampton



Business students on Highfield Campus

General entrance requirements

All our programmes are taught in English (with the exception of language-specific programmes). All applicants must satisfy the University's general entrance requirement by having at least a grade C or grade 4 in GCSE English and mathematics, or an equivalent standard in other qualifications approved by the University. More information is available on the course pages.

English language requirements

International applicants requiring a visa to study in the UK will need to satisfy the English language requirements set out by the UK Home Office. For further information relating to visas, please see our website.

The University recognises a wide range of English language tests and other qualifications, which are listed in full online at www.southampton.ac.uk/pg/el

This page also lists those countries for which the requirement to sit a specific English language test for visa purposes does not apply. The University offers its own, tailored pre-sessional programme for applicants who need to improve their English language skills before enrolling on their chosen programme. You can find more information about pre-sessional opportunities online at www.southampton.ac.uk/pg/presessional

In addition to the pre-sessional programme, other language courses and support are available through the Centre for Language Study, our pre-masters programme, and the Academic Centre for International Students (ACIS). For more information on these opportunities, see our website.

We operate a fair and transparent admissions policy, which we review annually. You can read the current policy online at www.southampton.ac.uk/pg/admissionspolicy

Courses subject to validation and revalidation

Validation is the process by which the University approves its programmes of study. Any taught undergraduate and postgraduate programme leading to a University of Southampton award, including research degrees with a taught component (for example the Engineering Doctorate), are required to go through programme validation and, after a number of years, to undergo revalidation. The full validation process can be found in the University's Quality Handbook at www.southampton.ac.uk/pg/validation



Find out more and apply at:
www.southampton.ac.uk/pg/apply

FEES AND FUNDING

Investing in your future with a postgraduate degree from Southampton can be made easier with funding options and financial support available for UK, EU and international students.

Tuition fees

As a postgraduate student, you will need to pay an annual tuition fee to the University for your programme of study. This varies according to the type of programme you choose. Fees for full-time students include the full cost of tuition, examinations, Students' Union membership and research support expenses, where applicable.

Deposits

Students on full-time taught programmes must pay a deposit to secure their place within 32 days of accepting the University's offer (£250 for UK/EU students; £1,000 for international students). Deposits can only be refunded in certain circumstances as set out in the relevant terms and conditions. Deposits are offset against tuition fees on enrolment.

Find more information about fees for all postgraduate courses at www.southampton.ac.uk/pg/fees

Paying your fees

Tuition fees can be paid online via our secure web payments facility: www.webpayments.soton.ac.uk

If you are funding your own studies, you can either pay your full fees in advance, or you can choose to pay your fees in three instalments each term, to help spread the cost across the year. For more information, visit www.southampton.ac.uk/pg/paying

Alternatively, all students can pay their fees via our bank transfer platform. This service allows you to pay your fees in the local currency from your home bank account. For more information, visit student.globalpay.wu.com/geo-buyer/southampton

Which fees apply to me?

The University is required to classify your fees status in accordance with the Education (Fees and Awards) (England) Regulations 2007 as amended. The amount you will have to pay depends on a number of criteria. Details are available from the UK Council for International Student Affairs (UKCISA), which provides free advice and information to international students studying in the UK. Publicly funded educational institutions charge two levels of fee: the lower 'home' fee and the higher 'overseas' fee.

More information is available at www.ukcisa.org.uk

Overseas (international) fees apply if you do not meet the criteria for UK (home) or EU fees.

Please note: all figures in this section are subject to change and were correct at time of print.

EU fees

The UK government has announced that EU students starting university in the 2020/21 academic year will have guaranteed home fee status and financial support for the duration of their course.

Funding your studies

There are a wide range of funding options available for all postgraduate students, whether offered in the form of scholarships, loans or bursaries from the University or external agencies. Detailed information is available on our website.

The University offers a wide range of postgraduate scholarships and bursaries, which are awarded by individual programmes and departments. We suggest that you contact the postgraduate admissions team in your programme of interest for information about funding available from the University; email addresses for admissions teams are at the bottom of the course pages in this prospectus.

Research contracts

We receive high levels of funding from external bodies and research councils, specifically for postgraduate researchers. For more information, please see the course page on our website.

Postgraduate loans

Postgraduate loans are now available through the government for students from the UK and EU studying both taught or research masters. To find out more, visit www.southampton.ac.uk/pg/funding

Subject-specific bursaries

Many subject areas offer funding for a select number of postgraduates each year. To find out about funding options available to you through your programme, and how to apply for them, visit www.southampton.ac.uk/pg/funding

PhD studentships

Many of our programmes and departments have PhD studentships available. Posts are regularly updated; to find out more, visit jobs.soton.ac.uk or go to the programme's web pages.

Sponsorship

Sponsorship is available for some masters and doctoral programmes.

Knowledge Transfer Partnerships (KTPs) can provide the opportunity to study for a higher degree (masters or doctorate) while working in a company and managing a project of strategic significance. Visit www.southampton.ac.uk/pg/ktp

We offer a wide variety of postgraduate scholarships and bursaries across the University for UK/EU and international students. One example is our Postgraduate Research Scholarship Fund, through which we will be awarding 100 scholarships, worth £7,000 per year of a PhD, to the best applicants each year. This scheme is open to PhD students of all backgrounds and countries of origin and is partly funded by our alumni and other donors. To apply, make an application for a PhD in the normal way and faculties will then seek support for the very best students under the scheme.

We also welcome and support students whose studies are sponsored through embassies, governments and employers worldwide. To find out more about the funding that may be available in your country, visit www.southampton.ac.uk/pg/fundingbycountry

Applying for scholarships

Eligibility criteria and deadlines vary depending on the scholarship scheme. For up-to-date information, please visit our website or the website of the scholarship provider. When you are applying for a scholarship you may need to provide an offer letter from the University, so it is important to allow sufficient time for your postgraduate application to be processed.

We update the international funding pages on our website regularly with new scholarships.

Please note that you will need funding confirmation before registering as a postgraduate student.

Country-specific awards

Some programmes, departments and funding bodies offer bursaries or scholarships to students from certain countries. For more information, visit www.southampton.ac.uk/pg/intscholarships

International funding

Partnership scholarships and funding

Through our partnerships with highly regarded external organisations, we are able to offer a range of postgraduate scholarships. These include:

- Chevening
- China Scholarship Council
- Commonwealth Scholarships Commission
- CONACYT
- Fulbright Commission
- Saïd Foundation

Full-time MBA - Business Excellence Scholarship

We offer scholarships up to £9,000 for candidates who can display a combination of the following business excellence criteria:

- A high degree of relevant professional experience in management and/or leadership role
- Evidence of rapid career progression
- Clear ability to contribute to the quality of the MBA cohort
- Strong academic ability/performance
- Excellent performance at interview

Applicants who receive an offer will automatically be considered for the Business Excellence Scholarships. There is no need to complete a separate application. The scholarship award is made at the discretion of the Business School.

The deadline to submit your application so it is considered for a scholarship is 30 June.



Find out more:
www.southampton.ac.uk/pg/fees

HOW TO FIND US

Southampton is a thriving, modern city, steeped in history and culture. Just over an hour south of London, Southampton has excellent transport links with the rest of the UK.



University of Southampton

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T: +44 (0)23 8059 5000

www.southampton.ac.uk

TERMS AND CONDITIONS

The University's Charter, statutes, regulations and policies are set out in the University Calendar and can be accessed online at www.calendar.soton.ac.uk

Terms of use

This prospectus does not constitute an offer or invitation by the University of Southampton to study at Southampton. It provides an overview of the University and life at Southampton, along with information about all the postgraduate programmes available at the time of publication. This is provided for information purposes only. Applications made to the University should be made based on the latest programme information made available by the University. Relevant weblinks are shown throughout. Please also consult the programme information online for further details or for any changes that have appeared since first publication of the prospectus.

The information contained in the prospectus, welcome guides or on our websites is subject to change and may be updated by the University from time to time to reflect intellectual advances in the subject, changing requirements of professional bodies and changes in academic staff members' interests and expertise. Changes may also occur as a result of monitoring and review by the University, external agencies or regulators.

Programme Validation

Validation is the process by which the University approves its programmes of study. Any taught postgraduate and postgraduate programme leading to a University of Southampton award, including research degrees with a taught component (e.g. Engineering Doctorate) are required to go through Programme Validation. The full validation process can be found in the University's Quality Handbook: www.southampton.ac.uk/quality

1. Change or discontinuance of programmes

The University of Southampton will use all reasonable efforts to deliver advertised programmes and other services and facilities in accordance with the descriptions set out in the prospectuses, student handbooks, welcome guides and website. It will provide students with the tuition and learning support and other services and facilities so described with reasonable care and skill.

We undertake a continuous review of our programmes, services and facilities to ensure quality enhancement. We are largely funded through public and charitable means and are required to manage these funds in an efficient and cost-effective way for the benefit of the whole of the University community. We therefore, reserve the right where necessary to:

- alter the timetable, location, number of classes, content or method of delivery of programmes of study and/or examination processes, provided such alterations are reasonable;
- make reasonable variations to the content and syllabus of programmes of study (including in relation to placements);
- suspend or discontinue programmes of study (for example, because a key member of staff is unwell or leaves the University);
- make changes to our statutes, ordinances, regulations, policies and procedures which we reasonably consider necessary (for example, in the light of changes in the law or the requirements of the University's regulators). Such changes if significant will normally come into force at the beginning of the following academic year or, if fundamental to the programme, will normally come into force with effect from the next cohort of students;
- close programmes of study or to combine or merge them with others (for example, because too few students apply to join the programme for it to be viable).



Find out more:

www.southampton.ac.uk/sb/campuses

However, any revision will be balanced against the requirement that students should receive the educational service expected. The University's procedures for dealing with programme changes and closures can be found in our Quality Handbook at www.southampton.ac.uk/quality

If the University closes, discontinues or combines a programme of study or otherwise changes a programme of study significantly (the 'Change'), the University will inform applicants (or students where relevant) affected by the Change at the earliest possible opportunity.

a. If the Change comes into force **before** the University has made an **offer** of a place or before an applicant has accepted an offer of a place, an applicant will be entitled to withdraw his or her application, without any liability to the University, by informing the University in writing within a reasonable time of being notified of the Change.

b. If the Change comes into force **after** an **offer** has been accepted but prior to the student **enrolling**, the student may either:

i) withdraw from the University and be given an appropriate refund of tuition fees and deposits, or

ii) transfer to another available programme (if any) as may be offered by the University for which the student is qualified.

If in these circumstances the student wishes to withdraw from the University and to apply for a programme at a different university, the University shall use its reasonable endeavours to assist the student.

c. If the Change comes into force **after** a student has **enrolled**, the University will use reasonable endeavours to teach the programme out but cannot guarantee to do so. If the University cannot teach out a programme of study, it will use its reasonable endeavours to facilitate the transfer of a student to an equivalent programme for which the student is qualified and which has places available within the University or at a different university. Any revision will be balanced against the requirement that students should receive the educational service expected.

All changes will be managed in line with our Student Protection Plan.

2. Changes to services or facilities

The University will make available to students such learning support and other services and facilities as it considers appropriate, but may vary what it provides from time to time (for example, the University may consider it desirable to change the way it provides library or IT support).

3. Financial or other losses

The University will not be held liable for any direct or indirect financial or other losses or damage arising from such closures, discontinuations, changes to or mergers of any programme of study, service or facility. Upon acceptance by an applicant of an offer of a place at the University, the relationship between the applicant and the University becomes contractual. When the contract is formed between the student and the University it will last for the relevant academic year only unless the student withdraws from the programme or the programme is terminated.

Please note: the right of a student to withdraw from a programme of study under the provisions set out in paragraph 1b. above following a Change are in addition to any statutory rights of cancellation that may exist under the Consumer Contracts (Information, Cancellation and Additional Charges) Regulations 2013. In entering into that contract, the terms of the contract will not be

enforceable by any person not a party to that contract under the Contracts (Rights of Third Parties) Act 1999.

Student Protection Plan

As a registered provider of higher education with the Office for Students, we have a Student Protection Plan (SPP) in place, which sets out what students can expect to happen should a course or campus close. The purpose of this plan is to ensure that students can continue and complete their studies, or can be compensated if this is not possible.

Full details of the plan can be found at www.southampton.ac.uk/protection-plan

Force majeure

The University will not be held liable for any loss, damage or expense resulting from any delay, variation or failure in the provision of programmes of study, services or facilities arising from circumstances beyond the University's reasonable control, including (but not limited to) war or threat of war, riot, civil strife, terrorist activity, industrial dispute, natural or nuclear disaster, adverse weather conditions, interruption in power supplies or other services for any reason, fire, boycott and telecommunications failure. In the event that such circumstances beyond the reasonable control of the University arise, it will use all reasonable endeavours to minimise disruption as far as it is practical to do so provided that such endeavours do not undermine the University's Quality Assurance requirements.

Admissions Policy and complaints

The University will assess applications in line with its then current Admissions Policy. This policy is reviewed at least annually. The Admissions Policy, current at the time of publication, is published online and is available at www.calendar.soton.ac.uk/section1v/admissions.html

Before you apply please see subject websites listed for subject-specific terms and conditions.

Applicants may raise complaints related to admissions under the University's Regulations Governing Complaints from Applicants, which can be found at www.calendar.soton.ac.uk/section1v/admissions.html

Further information about or clarification of these procedures is available from the Admissions team, Student and Academic Administration, University of Southampton, Southampton SO17 1BJ; enquiry@southampton.ac.uk

Data protection

During the application procedure, the University will be provided with personal information relating to the applicant. An applicant's personal data will be held and processed by the University in accordance with the requirements of the Data Protection Act 2018. Please also see our Privacy Notice for Applicants at www.southampton.ac.uk/about/governance/policies/privacy-notice-applicant.page

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A copy of this prospectus and the University's current information for students with disabilities and specific learning difficulties can be made available, on request, in alternative formats, such as electronic, large print, Braille or audio, and, in some cases, other languages.

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Photographs courtesy of Jon Banfield, and staff and students of the University



Find out more:

[www.southampton.ac.uk/
business-school](http://www.southampton.ac.uk/business-school)

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+44 (0)23 8059 4393

International enquiries:

international@southampton.ac.uk

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